## Home Sales July 2014 Summit

|      | Property Address    | Original<br>List Price<br>OLP | List Price<br>at Contract<br>LP | Sold<br>Price<br>SP | Days on<br>Market | Ratio<br>SP/LP       |
|------|---------------------|-------------------------------|---------------------------------|---------------------|-------------------|----------------------|
| 412* | MORRIS AVE UNIT 57* | \$207,500                     | \$207,500                       | \$201,000           | 22                | 96.87%               |
| 58*  | Huntley Rd*         | \$375,000                     | \$349,900                       | \$350,000           | 23                | 100.03%              |
| 8*   | Edgar St*           | \$409,000                     | \$379,900                       | \$360,000           | 85                | 94.76%               |
| 734  | SPRINGFIELD AV      | \$435,000                     | \$435,000                       | \$435,000           | 8                 | 100.00%              |
| 13*  | Hughes PI*          | \$470,000                     | \$470,000                       | \$453,500           | 14                | 96.49%               |
| 12*  | Denman PI*          | \$495,000                     | \$495,000                       | \$500,000           | 24                | <del>/</del> 101.01% |
| 20*  | Ascot Way*          | \$538,000                     | \$538,000                       | \$524,000           | 19                | 97.40%               |
| 8*   | Malvern Dr*         | \$615,000                     | \$615,000                       | \$590,000           | 56                | 95.93%               |
| 262* | Woodland Ave*       | \$659,900                     | \$659,900                       | \$675,000           | 8                 | 102.29%              |
| 9*   | Lowell Ave*         | \$689,000                     | \$689,000                       | \$689,000           | 17                | 100.00%              |
| 11*  | Irving PI*          | \$750,000                     | \$750,000                       | \$740,000           | 24                | 98.67%               |
| 112* | Beekman Rd*         | \$849,000                     | \$829,000                       | \$749,988           | 47                | 90.47%               |
| 62*  | Eggers Ct*          | \$785,000                     | \$785,000                       | \$774,000           | 13                | 98.60%               |
| 118* | Pine Grove Ave*     | \$829,000                     | \$815,000                       | \$810,000           | 44                | 99.39%               |
| 17*  | Knob Hill Dr*       | \$749,000                     | \$749,000                       | \$813,000           | 9                 | 108.54%              |
| 26*  | Twombly Dr*         | \$895,000                     | \$895,000                       | \$895,000           | 19                | 100.00%              |
| 61*  | Woodland Ave*       | \$999,000                     | \$999,000                       | \$965,000           | 21                | 96.60%               |
| 47*  | Parkview Ter*       | \$1,100,000                   | \$1,100,000                     | \$1,120,000         | 3                 | 101.82%              |
| 79*  | Butler Parkway      | \$1,200,000                   | \$1,200,000                     | \$1,200,000         | ) 15              | 100.00%              |
| 30*  | Edgewood Rd*        | \$1,395,000                   | \$1,395,000                     | \$1,250,000         | ) 49              | 89.61%               |
| 6*   | Hickory Rd*         | \$1,075,000                   | \$1,075,000                     | \$1,262,000         | ) 6               | 117.40%              |
| 14*  | Madison Ave*        | \$1,199,000                   | \$1,199,000                     | \$1,280,000         | ) 15              | 106.76%              |
| 21*  | GLEN OAKS AVE       | \$1,245,000                   | \$1,245,000                     | \$1,300,000         | ) 7               | 104.42%              |
| 60*  | Blackburn Pl* \$    | 1,199,000                     | \$1,199,000                     | \$1,301,000         | 7                 | 108.51%              |
| 87*  | Woodland Ave*       | \$1,235,000                   | \$1,235,000                     | \$1,305,000         | 3                 | 105.67%              |
| 135* | Woodland Ave*       | \$1,350,000                   | \$1,350,000                     | \$1,330,000         | 23                | 98.52%               |
| 90*  | Essex Rd*           | \$1,350,000                   | \$1,350,000                     | \$1,350,000         | ) 9               | 100.00%              |
| 78*  | BLACKBURN ROAD      | \$1,485,000                   | \$1,485,000                     | \$1,485,000         | ) 10              | 100.00%              |
| 6*   | Valley View Ave*    | \$1,565,000                   | \$1,565,000                     | \$1,550,000         | 23                | 99.04%               |
| 80*  | Prospect Hill Ave*  | \$1,695,000                   | \$1,695,000                     | \$1,562,500         | 37 🔨              | 92.18%               |
| 6*   | Westminster Rd*     | \$1,650,000                   | \$1,650,000                     | \$1,580,000         | 21                | 95.76%               |
| 14*  | Blackburn Pl*       | \$1,725,000                   | \$1,725,000                     | \$1,687,500         | 14                | 97.83%               |
| 68*  | Beekman Rd*         | \$1,695,000                   | \$1,695,000                     | \$1,695,000         | 9                 | 100.00%              |
|      |                     |                               |                                 |                     | _ /               |                      |



## KIM CANNON

#1 SALES ASSOCIATE Coldwell Banker - Summit NJ



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## Home Sales July 2014 Summit

Ratio SP/LP

|                        | Property Add               | ress               | Original<br>List Price<br>OLP | List Price<br>at Contract<br>LP | Sold<br>Price<br>SP | Days on<br>Market | Ratio<br>SP/LP |
|------------------------|----------------------------|--------------------|-------------------------------|---------------------------------|---------------------|-------------------|----------------|
| 251*                   | KENT PL BLVD               | )*                 | \$1,950,000                   | \$1,950,000                     | \$2,000,000         | 21                | 102.56%        |
| 7*                     | Woodmere D                 | r*                 | \$2,150,000                   | \$2,150,000                     | \$2,175,000         | 9                 | 101.16%        |
| 45*                    | Bellevue Ave               | +                  | \$2,500,000                   | \$2,300,000                     | \$2,275,000         | 79                | 98.91%         |
| 48*                    | Greenbriar Di              | r*                 | \$3,250,000                   | \$2,995,000                     | \$2,875,000         | 57                | 95.99%         |
| 296*                   | Summit Ave*                |                    | \$3,350,000                   | \$3,350,000                     | \$3,310,000         | 11,               | 98.81%         |
| 50*                    | OX BOW LN*                 |                    | \$3,675,000                   | \$3,675,000                     | \$3,650,000         | 24                | 99.32%         |
|                        |                            |                    |                               |                                 |                     |                   |                |
|                        | Month of                   | Average List Price |                               | \$1,262,672                     |                     | ) >               |                |
|                        | July-14A verage Sold Price |                    | rice                          | \$1,258,141                     |                     |                   |                |
| Average Days on Market |                            |                    | 23.21                         |                                 |                     |                   |                |

99.64%









