

# Home Sales January 2014 Berkeley Heights

	Property Address	Original List Price OLP	List Price at Contract LP	Sold Price SP	Days on Market	Ratio SP/LP
397*	Diamond Hill Rd*	\$199,000	\$199,000	\$225,000	36	113.07%
336*	Emerson Ln*	\$300,000	\$300,000	\$290,000	18	96.67%
314*	Diamond Hill Rd*	\$480,000	\$429,000	\$410,000	81	95.57%
26*	Fairfax Dr*	\$525,000	\$525,000	\$515,000	104	98.10%
16*	Crest Cir*	\$569,000	\$569,000	\$535,000	26	94.02%
113*	Briarwood Dr W*	\$540,000	\$540,000	\$565,000	13	104.63%
155*	Lawrence Drive	\$668,500	\$649,000	\$618,000	92	95.22%
304*	Timber Dr*	\$624,999	\$624,999	\$625,000	40	100.00%
530*	Plainfield Ave*	\$685,000	\$665,000	\$650,000	87	97.74%
630*	Plainfield Ave*	\$844,000	\$844,000	\$830,000	19	98.34%
138*	Horseshoe Rd*	\$939,000	\$939,000	\$850,000	60	90.52%

Month of	Average List Price	\$571,273
January-14	Average Sold Price	\$555,727
	Average Days on Market	52.36
	Ratio SP/LP	97.28%



## KIM CANNON

**#1 SALES ASSOCIATE**  
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