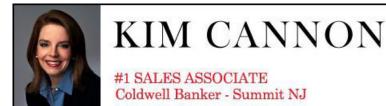
## Home Sales January 2013 Berkeley Heights

|      | Property Address | Original<br>List Price<br>OLP | List Price<br>at Contract<br>LP | Sold<br>Price<br>SP | Days on<br>Market | Ratio<br>SP/LP |
|------|------------------|-------------------------------|---------------------------------|---------------------|-------------------|----------------|
| 110* | Diamond Hill Rd* | \$309,000                     | \$299,000                       | \$295,000           | 63                | 98.66%         |
| 56*  | Arthurs Ct*      | \$314,900                     | \$314,900                       | \$300,000           | 51                | 95.27%         |
| 67*  | Brookside Ln*    | \$409,900                     | \$409,900                       | \$390,000           | 0                 | 95.15%         |
| 4*   | Meadowview Ln*   | \$425,000                     | \$425,000                       | \$401,000           | 47                | 94.35%         |
| 46*  | Robbins Ave*     | \$399,000                     | \$399,000                       | \$418,000           | 97                | 104.76%        |
| 96*  | Oakland St*      | \$410,000                     | \$410,000                       | \$425,000           | 4                 | 103.66%        |
| 51*  | Shady Grove Ln*  | \$599,000                     | \$565,000                       | \$547,500           | 126               | 96.90%         |
| 25*  | Ford PI*         | \$735,000                     | \$735,000                       | \$750,000           | 21                | 102.04%        |
|      |                  |                               |                                 |                     |                   |                |

| Month of   | Average List Price     | \$444,725 |
|------------|------------------------|-----------|
| January-13 | Average Sold Price     | \$440,813 |
|            | Average Days on Market | 51.13     |
|            | Ratio SP/LP            | 99.12%    |





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