

# Home Sales December 2013 Berkeley Heights

	Property Address	Original List Price OLP	List Price at Contract LP	Sold Price SP	Days on Market	Ratio SP/LP
246*	McMane Ave*	\$320,000	\$320,000	\$300,000	41	93.75%
66*	Springholm Dr*	\$375,000	\$365,000	\$347,000	65	95.07%
227*	Chaucer Dr*	\$429,000	\$429,000	\$400,000	40	93.24%
303*	Chaucer Dr*	\$439,000	\$439,000	\$430,000	10	97.95%
245*	Garfield St*	\$459,000	\$459,000	\$450,000	52	98.04%
12*	Regent Place	\$489,000	\$489,000	\$489,000	16	100.00%
41*	Saw Mill Dr*	\$519,000	\$519,000	\$495,000	51	95.38%
9*	Janet Ln*	\$549,000	\$549,000	\$534,500	9	97.36%
99*	Springfield Ave*	\$629,000	\$599,000	\$560,743	205	93.61%
74*	Summit Ave*	\$519,000	\$519,000	\$561,000	7	108.09%
170*	Pearl St*	\$590,000	\$590,000	\$565,000	54	95.76%
76*	Old Cannon Rd*	\$629,000	\$599,900	\$581,000	132	96.85%
8*	Sutton Drive	\$589,000	\$589,000	\$585,000	8	99.32%
63*	Winchip Rd*	\$619,000	\$619,000	\$619,000	7	100.00%
141*	Garfield St*	\$639,000	\$639,000	\$639,000	18	100.00%
28*	Berkshire Dr*	\$669,000	\$669,000	\$663,000	14	99.10%
28*	Riceman Rd*	\$725,000	\$725,000	\$705,000	12	97.24%
40*	Coolidge Dr*	\$800,000	\$800,000	\$780,000	28	97.50%
31*	Fairfax Dr*	\$819,000	\$819,000	\$812,000	1	99.15%
19*	Washington Ave*	\$839,000	\$839,000	\$825,000	153	98.33%
125*	Crest Dr*	\$825,000	\$825,000	\$825,000	23	100.00%
36*	Windsor Way*	\$1,079,000	\$1,079,000	\$999,000	33	92.59%
78*	Spring Ridge Dr*	\$1,049,000	\$1,049,000	\$1,023,975	1	97.61%
39*	Baldwin Dr*	\$1,295,000	\$1,149,000	\$1,065,000	204	92.69%
129	Hamilton Ave	\$1,095,000	\$1,095,000	\$1,095,000	7	100.00%
4	LILLIAN CT*	\$1,350,000	\$1,350,000	\$1,228,000	407	90.96%
36*	Harding Drive	\$1,425,000	\$1,425,000	\$1,400,000	64	98.25%

Month of December-13    Average List Price    \$723,996  
    Average Sold Price    \$702,860  
    Average Days on Market    61.56  
    Ratio SP/LP    97.08%



## KIM CANNON

**#1 SALES ASSOCIATE**  
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