## Home Sales May 2011 Bernards Township

| Propert               | / Address           | Original<br>List Price<br>OLP | List Price<br>at Contract<br>LP | Sold<br>Price<br>SP | Days on<br>Market | Ratio<br>SP/LP |
|-----------------------|---------------------|-------------------------------|---------------------------------|---------------------|-------------------|----------------|
|                       | Property Address    |                               |                                 |                     |                   | 00 550/        |
|                       |                     |                               | \$199,900                       | \$185,000           | 161               | 92.55%         |
|                       |                     |                               | \$239,900                       | \$227,500           | 21                | 94.83%         |
|                       | 2804* HEMLOCK PL*   |                               | \$250,000                       | \$228,842           | 61                | 91.54%         |
|                       |                     |                               | \$249,900                       | \$238,000           | 47                | 95.24%         |
| 115* SMITHFIELD COURT |                     | \$249,000                     | \$249,000                       | \$240,000           | 80                | 96.39%         |
| 152* ALEXANDRIA WAY*  |                     | \$264,900<br>\$285,000        | \$259,900                       | \$242,500           | 57                | 93.31%         |
|                       | 3101* HEMLOCK PL*   |                               | \$269,000                       | \$270,500           | 44                | 100.56%        |
|                       | 104* SMITHFIELD CT* |                               | \$314,900                       | \$300,000           | 60                | 95.27%         |
| 248* CRABTREE CT*     |                     | \$340,000                     | \$340,000                       | \$320,000           | 8                 | 94.12%         |
| 42* CHESTNUT CT*      |                     | \$359,000                     | \$359,000                       | \$350,000           | 45                | 97.49%         |
| 117* TULIP LN*        |                     | \$359,500<br>\$379,900        | \$359,500                       | \$353,000           | 13                | 98.19%         |
|                       | 51* SYCAMORE CT*    |                               | \$379,900                       | \$375,000           | 47                | 98.71%         |
|                       |                     |                               | \$429,000                       | \$424,000           | 4                 | 98.83%         |
|                       |                     |                               | \$475,000                       | \$427,500           | 60                | 90.00%         |
|                       |                     |                               | \$479,000                       | \$455,000           | 53                | 94.99%         |
|                       |                     |                               | \$499,000                       | \$485,000           | 50                | 97.19%         |
|                       |                     |                               | \$525,000                       | \$516,000           | 51                | 98.29%         |
|                       |                     |                               | \$529,999                       | \$530,000           | 55                | 100.00%        |
|                       |                     |                               | \$698,000                       | \$635,000           | 61                | 90.97%         |
|                       |                     |                               | \$699,997                       | \$680,000           | 50                | 97.14%         |
|                       |                     |                               | \$925,000                       | \$875,000           | 123               | 94.59%         |
|                       |                     |                               | \$985,000                       | \$985,000           | 8                 | 100.00%        |
|                       |                     |                               | \$995,000                       | \$990,000           | 14                | 99.50%         |
| 17* COLTS C           | 7* COLTS GLEN LN*   |                               | \$1,690,000                     | \$1,485,000         | 287               | 87.87%         |
|                       | ×                   |                               |                                 |                     |                   | $\checkmark$   |
| Month                 | of Average List     | Price                         | \$516,704                       |                     |                   |                |
| May-11                | Average Sold        | l Price                       | \$492,410                       |                     |                   |                |
| •                     | Average Days        |                               | 60.83                           |                     |                   |                |
|                       | Ratio SP/LP         |                               | 95.30%                          |                     | $\sim$            |                |
|                       |                     |                               |                                 |                     |                   |                |
| Ć                     |                     |                               |                                 |                     |                   |                |
|                       |                     |                               |                                 |                     |                   |                |
|                       |                     |                               |                                 |                     |                   |                |
|                       |                     |                               | Å                               |                     |                   |                |

| Month of | Average List Price       | \$516,704 |
|----------|--------------------------|-----------|
| May-11   | ay-11 Average Sold Price |           |
|          | Average Days on Market   | 60.83     |
|          | Ratio SP/LP              | 95.30%    |



**KIM CANNON** 

**#1 SALES ASSOCIATE** Coldwell Banker - Summit NJ



401 Springfield Avenue Summit, New Jersey 07901 Office: 908-522-3876

