

## Home Sales February 2007 Berkeley Heights

|     | Property Address   | Original List Price<br>OLP | List Price at Contract<br>LP | Sold Price<br>SP | Days on Market | Ratio SP/LP |
|-----|--------------------|----------------------------|------------------------------|------------------|----------------|-------------|
| 152 | SPRINGFIELD AVE*   | \$419,000                  | \$409,000                    | \$394,000        | 183            | 96.33%      |
| 5   | Park Edge          | \$412,000                  | \$412,000                    | \$400,000        | 26             | 97.09%      |
| 17  | WEBSTER DR*        | \$439,000                  | \$429,000                    | \$419,000        | 65             | 97.67%      |
| 21  | SHADOW LN*         | \$540,000                  | \$499,000                    | \$420,000        | 322            | 84.17%      |
| 21  | Springholm Dr      | \$440,000                  | \$428,000                    | \$420,000        | 49             | 98.13%      |
| 32  | Berkeley Square    | \$469,900                  | \$469,000                    | \$450,000        | 110            | 95.95%      |
| 39  | Berkshire Drive    | \$507,000                  | \$495,000                    | \$485,000        | 74             | 97.98%      |
| 181 | Spring Ridge Drive | \$749,000                  | \$749,000                    | \$675,000        | 42             | 90.12%      |
| 20  | Wardle Avenue      | \$745,000                  | \$745,000                    | \$725,000        | 58             | 97.32%      |
| 100 | Hillside Avenue    | \$1,395,000                | \$1,395,000                  | \$1,350,000      | 114            | 96.77%      |

|                                 |                               |                  |
|---------------------------------|-------------------------------|------------------|
| <b>Month of<br/>February-07</b> | <b>Average List Price</b>     | <b>\$603,000</b> |
|                                 | <b>Average Sold Price</b>     | <b>\$573,800</b> |
|                                 | <b>Average Days on Market</b> | <b>104.30</b>    |
|                                 | <b>Ratio SP/LP</b>            | <b>95.16%</b>    |



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