Berkeley Heights June 2025 Market Snapshot

Units	Address	Style	Bedrms	Baths	DOM	Orig. List Price	List Price	Sales Price	SP:LP	Assessment	SP:AV
1	25 Park Edge	TwnIntUn	2	2.0	18	\$475,000	\$475,000	\$475,000	100.00%	\$168,200	2.82
2	143 Plain Field Avenue U3	MultiFlr	3	2.1	39	\$525,000	\$525,000	\$515,000	98.10%	\$179,100	2.88
3	7 Starling Way	TwnEndUn	2	3.1	10	\$589,000	\$589,000	\$629,000	106.79%	\$240,500	2.62
4	200 Sherman Avenue U8	TwnEndUn	3	3.1	15	\$755,000	\$755,000	\$808,108	107.03%	\$286,100	2.82
5	62 Forest Avenue	Ranch	3	1.1	17	\$699,000	\$699,000	\$810,000	115.88%	\$236,600	3.42
6	90 Delmore Avenue	CapeCod	4	2.0	10	\$769,000	\$769,000	\$860,000	111.83%	\$235,900	3.65
7	63 Hampton Drive	SplitLev	4	2.1	9	\$875,000	\$875,000	\$900,000	102.86%	\$311,100	2.89
8	99 Hamilton Avenue	Ranch	4	3.0	11	\$799,000	\$799,000	\$917,500	114.83%	\$292,300	3.14
9	5 River Bend Road	Colonial	4	2.0	9	\$799,000	\$799,000	\$939,000	117.52%	\$260,900	3.60
10	34 Ridge Drive	Colonial	5	2.1	12	\$969,000	\$969,000	\$990,000	102.17%	\$351,000	2.82
11	133 Baker Avenue	Ranch	4	2.0	7	\$799,000	\$799,000	\$1,051,000	131.54%	\$349,200	3.01
12	70 Maple Avenue	CapeCod	3	2.1	17	\$829,000	\$829,000	\$1,051,000	126.78%	Renovated	
13	162 Maple Avenue	Bi-Level	4	3.0	9	\$899,000	\$899,000	\$1,256,000	139.71%	\$366,400	3.43
14	87 Highland Circle	Tudor	5	3.1	38	\$1,499,000	\$1,399,000	\$1,355,000	96.85%	\$464,900	2.91
15	101 Kent Drive	Colonial	5	4.1	16	\$1,199,000	\$1,199,000	\$1,400,000	116.76%	\$450,600	3.11
16	682 Plainfield Avenue	Colonial	6	6.1	13	\$1,599,000	\$1,599,000	\$1,799,000	112.51%	\$577,200	3.12
	AVERAGE				16	\$879,875	\$873,625	\$984,726	112.57%	\$318,000	3.08

"Active" Listings in Berkeley Heights

Number of Units:	16
Average List Price:	\$1,020,563
Average Days on Market:	22

"Under Contract" Listings in Berkley Heights

Number of Units:	28
Average List Price:	\$997,457
Average Days on Market:	20

Prominent Properties

Sotheby's

Berkeley Heights 2025 Year to Date Market Trends

YTD	January	February	March	April	May	June	July	August	September	October	November	December	YTD AVG
Days on Market	16	22	17	15	11	16							15
List Price	\$804,200	\$951,600	\$874,986	\$944,500	\$806,393	\$873,625							\$856,361
Sales Price	\$860,039	\$1,034,150	\$951,857	\$1,025,500	\$886,571	\$984,726							\$940,829
SP:LP%	106.99%	107.63%	108.72%	108.56%	109.34%	112.57%							109.59%
SP to AV	3.06	3.09	2.83	2.86	2.97	3.08							3.00
# Units Sold	10	3	7	6	14	16							56
3 Mo Rate of Ab	0.46	1.43	1.95	2.47	1.61	1.55							1.58
Active Listings	3	10	12	12	14	16							11
Under Contracts	6	9	17	24	26	28							18

YTD 2024 vs YTD 2025 <u>Flashback</u>!

YTD	2024	2025	% Change
DOM	28	15	-46.15%
Sales Price	\$949,603	\$940,829	-0.92%
LP:SP	106.56%	109.59%	2.84%
SP:AV	2.72	3.00	10.45%

Prominent **Properties**

Sotheby's

INTERNATIONAL REALTY

YTD	2024	2025	% Change						
# Units Sold	55	56	1.82%						
Rate of Ab 3 Mo	1.38	1.58	14.51%						
Actives	9	11	19.64%						
Under Contracts	20	18	-9.84%						

Berkeley Heights Yearly Market Trends



 2004
 2005
 2006
 2007
 2008
 2009
 2010
 2011
 2012
 2013
 2014
 2015
 2016
 2017
 2018
 2019
 2020
 2021
 2022
 2024

 LP
 \$547K
 \$650K
 \$661K
 \$556K
 \$611K
 \$652K
 \$560K
 \$602K
 \$628K
 \$562K
 \$666K
 \$666K
 \$704K
 \$752K
 849K
SP \$543K \$645K \$613K \$593K \$549K \$545K \$588K \$602K \$534K \$567K \$587K \$591K \$606K \$565K \$608K \$605K \$659K \$668K \$605K \$730K \$784K \$912K



Berkeley Heights Yearly Market Trends



Average Days on Market



Number of Units Sold



Not intended to solicit a property already listed.

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Information compiled from the Garden State Multiple Listing Service. Deemed Reliable but not Guaranteed.

3.00

2.75

2.50

2.25

2.00

1.75 9.86

1.50

2.12 2.13