Harding Twp. October 2024 Market Snapshot

| Units | Address | Style | Bedrms | Baths | DOM | Orig. List Price | List Price | Sales Price | SP:LP | Total Assess- ment | SP:AV |
|-------|--------------------|----------|--------|-------|-----|------------------|--------------------------|-------------|---------|-----------------------|-------|
| 1 | 33 Lindsley Road | Colonial | 4 | 2.0 | 12 | \$1,000,000 | \$1,000,000 | \$1,049,000 | 104.90% | \$753,200 | 1.39 |
| 2 | 13 Primrose Trail | SplitLev | 3 | 2.1 | 103 | \$1,149,999 | \$1,169,999 | \$1,170,000 | 100.00% | \$688,500 | 1.70 |
| 3 | 72 Long Hill Road | CapeCod | 5 | 3.0 | 58 | \$1,250,000 | \$1,250,000 | \$1,250,000 | 100.00% | \$931,700 | 1.34 |
| 4 | 2 Morgan Drive | Custom | 5 | 6.3 | 37 | \$2,250,000 | \$2,250,000 | \$2,250,000 | 100.00% | \$2,100,000 | 1.07 |
| 5 | 45 Featherbed Lane | Colonial | 5 | 4.1 | 21 | \$2,445,000 | \$2, 44 5,000 | \$2,425,000 | 99.18% | \$1,367,200 | 1.77 |
| 6 | 36 Woodland Road | Colonial | 7 | 6.2 | 56 | \$2,500,000 | \$2,500,000 | \$2,500,000 | 100.00% | \$3,035,400 | 0.82 |
| | AVERAGE | | | | 48 | \$1,765,833 | \$1,769,167 | \$1,774,000 | 100.68% | | 1.35 |

"Active" Listings in Harding Twp.

Number of Units: 7

Average List Price: \$2,206,429

Average Days on Market: 159

"Under Contract" Listings in Harding Twp.

Number of Units:

Average List Price: \$2,102,556

Average Days on Market: 40



Harding Twp. 2024 Year to Date Market Trends

| | | | 3 | | | | | | | | | | |
|-----------------|-----------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|----------|----------|-------------|
| YTD | January | February | March | April | May | June | July | August | September | October | November | December | YTD AVG |
| Days on Market | 28 | 20 | 96 | 38 | 86 | 28 | 37 | 16 | 60 | 48 | | | 44 |
| List Price | \$825,000 | \$1,516,000 | \$1,599,000 | \$2,281,250 | \$2,126,000 | \$2,072,000 | \$2,848,333 | \$2,254,750 | \$2,707,667 | \$1,769,167 | | | \$2,096,829 |
| Sales Price | \$817,500 | \$1,601,667 | \$1,460,000 | \$2,299,000 | \$2,019,600 | \$2,147,602 | \$2,798,333 | \$2,327,500 | \$2,441,667 | \$1,774,000 | | | \$2,079,672 |
| SP:LP% | 99.09% | 104.83% | 91.31% | 102.25% | 95.36% | 104.00% | 97.67% | 103.62% | 95.57% | 100.68% | | | 100.26% |
| SP to AV | 1.51 | 1.41 | 1.69 | 1.60 | 1.40 | 1.59 | 1.34 | 1.65 | 1.32 | 1.35 | | | 1.47 |
| # Units Sold | 1 | 3 | 1 | 4 | 5 | 5 | 3 | 4 | 3 | 6 | | | 35 |
| 3 Mo Rate of Ab | 3.50 | 2.14 | 6.59 | 5.99 | 4.00 | 1.50 | 1.62 | 1.75 | 2.50 | 1.62 | | | 3.12 |
| Active Listings | 13 | 9 | 11 | 15 | 11 | 7 | 7 | 7 | 8 | 7 | | | 10 |
| Under Contracts | 3 | 7 | 9 | 11 | 11 | 8 | 7 | 7 | 10 | 9 | | | 8 |
| | | | • | | | | | | | | | • | |

Flashback! YTD 2023 vs YTD 2024

| YTD | 2023 | 2024 | % Change |
|-------------|-------------|-------------|----------|
| DOM | 46 | 44 | -4.12% |
| Sales Price | \$1,448,369 | \$2,079,672 | 43.59% |
| LP:SP | 100.19% | 100.26% | 0.07% |
| SP:AV | 1.24 | 1.47 | 18.54% |

Prominent Properties

Sotheby's

| YTD | 2023 | 2024 | % Change | |
|-----------------|------|------|----------|--|
| # Units Sold | 36 | 35 | -2.78% | |
| Rate of Ab 3 Mo | 5.05 | 3.12 | -38.16% | |
| Actives | 14 | 10 | -34.03% | |
| Under Contracts | 9 | 8 | -3.53% | |

Harding Twp. Yearly Market Trends





Harding Twp. Yearly Market Trends





