# Chatham Twp. October 2024 Market Snapshot

| Units | Address                | Style    | Bedrms | Baths | DOM | Orig. List Price | List Price  | Sales Price                | SP:LP   | Total Assessment       | SP:AV |
|-------|------------------------|----------|--------|-------|-----|------------------|-------------|----------------------------|---------|------------------------|-------|
| 1     | 1F Heritage Drive      | TwnEndUn | 1      | 1.0   | 26  | \$420,000        | \$399,000   | \$399,000                  | 100.00% | \$245,500              | 1.63  |
| 2     | 221 Green Village Road | Colonial | 4      | 2.0   | 31  | \$499,999        | \$499,999   | \$400,000                  | 80.00%  | \$370,200              | 1.08  |
| 3     | 24F Heritage Drive     | TwnEndUn | 1      | 1.0   | 12  | \$425,000        | \$425,000   | \$425,000                  | 100.00% | \$245,500              | 1.73  |
| 4     | 87 Canterbury Road     | TwnEndUn | 2      | 2.1   | 17  | \$575,000        | \$575,000   | <b>\$</b> 52 <b>4</b> ,550 | 91.23%  | \$405,100              | 1.29  |
| 5     | 42 Canterbury Road     | MultiFlr | 2      | 2.1   | 12  | \$550,000        | \$550,000   | \$550,000                  | 100.00% | \$405,100              | 1.36  |
| 6     | 7F Heritage Drive      | OneFloor | 2      | 2.0   | 27  | \$625,000        | \$625,000   | \$625,000                  | 100.00% | \$336,700              | 1.86  |
| 7     | 185 Terrace Drive      | TwnIntUn | 3      | 2.1   | 15  | \$699,000        | \$699,000   | \$715,000                  | 102.29% | \$450,800              | 1.59  |
| 8     | 89 Southern Boulevard  | Colonial | 3      | 2.0   | 25  | \$849,000        | \$849,000   | \$875,000                  | 103.06% | \$524,300              | 1.67  |
| 9     | 356 Shunpike Road      | Ranch    | 3      | 2.1   | 120 | \$949,000        | \$949,000   | \$950,000                  | 100.11% | \$500,700              | 1.90  |
| 10    | 27 Runnymede Road      | SplitLev | 4      | 3.1   | 30  | \$1,250,000      | \$1,125,000 | \$1,160,000                | 103.11% | \$787, <del>4</del> 00 | 1.47  |
| 11    | 27 Melrose Lane        | TwnEndUn | 3      | 3.1   | 16  | \$1,295,000      | \$1,295,000 | \$1,450,000                | 111.97% | \$992,300              | 1.46  |
| 12    | 29 Long Hill Lane      | Custom   | 5      | 3.0   | 11  | \$1,195,000      | \$1,195,000 | \$1,478,947                | 123.76% | Renovated              |       |
|       | AVERAGE                |          |        |       | 29  | \$777,667        | \$765,500   | \$796,041                  | 101.29% |                        | 1.55  |

#### "Active" Listings in Chatham Twp.

Number of Units:

Average List Price:

Average Days on Market:

21

\$2,291,467

77

#### "Under Contract" Listings in Chatham Twp.

Number of Units: 18
Average List Price: \$1,322,944
Average Days on Market: 33



#### Chatham Twp. 2024 Year to Date Market Trends

| YTD             | January   | February    | March       | April       | May         | June        | July        | August      | September   | October   | November | December | YTD AVG     |
|-----------------|-----------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-----------|----------|----------|-------------|
| Days on Market  | 20        | 8           | 12          | 46          | 17          | 20          | 18          | 13          | 21          | 29        |          |          | 20          |
| List Price      | \$837,125 | \$1,190,304 | \$1,486,034 | \$1,605,636 | \$1,465,409 | \$1,315,733 | \$1,523,878 | \$1,244,650 | \$1,731,600 | \$765,500 |          |          | \$1,340,945 |
| Sales Price     | \$867,000 | \$1,235,694 | \$1,558,644 | \$1,650,781 | \$1,549,559 | \$1,407,978 | \$1,587,441 | \$1,337,373 | \$1,712,400 | \$796,041 |          |          | \$1,405,869 |
| SP:LP%          | 102.37%   | 104.75%     | 104.92%     | 103.21%     | 107.54%     | 106.60%     | 106.31%     | 106.87%     | 100.76%     | 101.29%   |          |          | 105.33%     |
| SP to AV        | 1.56      | 1.39        | 1.54        | 1.47        | 1.67        | 1.64        | 1.71        | 1.63        | 1.48        | 1.55      |          |          | 1.61        |
| # Units Sold    | 8         | 5           | 10          | 11          | 22          | 15          | 27          | 20          | 5           | 12        |          |          | 135         |
| 3 Mo Rate of Ab | 1.43      | 3.32        | 2.05        | 2.50        | 1.35        | 1.40        | 1.00        | 1.13        | 1.62        | 2.03      |          |          | 1.78        |
| Active Listings | 12        | 18          | 13          | 18          | 15          | 15          | 21          | 23          | 25          | 21        |          |          | 18          |
| Under Contracts | 12        | 18          | 27          | 36          | 32          | 36          | 19          | 9           | 19          | 18        |          |          | 23          |
|                 |           |             |             |             |             |             |             |             |             |           |          |          |             |

#### Flashback! YTD 2023 vs YTD 2024

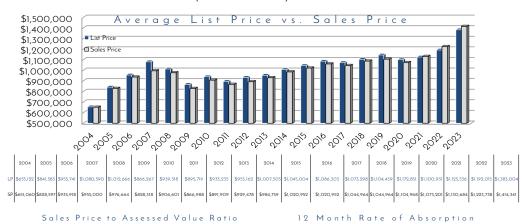
| YTD         | 2023        | 2024        | % Change |
|-------------|-------------|-------------|----------|
| DOM         | 29          | 20          | -31.30%  |
| Sales Price | \$1,445,129 | \$1,405,869 | -2.72%   |
| LP:SP       | 103.95%     | 105.33%     | 1.32%    |
| SP:AV       | 1.48        | 1.61        | 8.84%    |

Prominent Properties

### Sotheby's

| YTD             | 2023 | 2024 | % Change |  |  |
|-----------------|------|------|----------|--|--|
| # Units Sold    | 145  | 135  | -6.90%   |  |  |
| Rate of Ab 3 Mo | 1.33 | 1.78 | 33.76%   |  |  |
| Actives         | 15   | 18   | 22.30%   |  |  |
| Under Contracts | 28   | 23   | -19.86%  |  |  |

#### Chatham Twp. Yearly Market Trends



5.25

3.25

2.25

## Chatham Twp. Yearly Market Trends Sales Price to List Price Ratios





