

Millburn

October 2023 Market Snapshot

Units	Address	Style	Bedrms	Baths	DOM	Orig. List Price	List Price	Sales Price	SP:LP	Total Assessment	SP:AV
1	176 Millburn Avenue UI	TwndEndUn	2	1.1	7	\$42,900	\$429,000	\$425,000	99.07%	\$320,800	1.32
2	216 Glen Avenue	Colonial	3	2.1	67	\$1,050,000	\$1,050,000	\$1,150,000	109.52%	\$812,200	1.42
3	24 Norwood Terrace	Tudor	4	3.1	9	\$1,500,000	\$1,500,000	\$1,625,000	108.33%		
AVERAGE					28	\$864,300	\$993,000	\$1,066,667	105.64%		1.37

"Active" Listings in Millburn

Number of Units: 8
 Average List Price: \$1,167,736
 Average Days on Market: 29

"Under Contract" Listings in Millburn

Number of Units: 11
 Average List Price: \$891,355
 Average Days on Market: 11

Millburn 2023 Year to Date Market Trends

YTD	January	February	March	April	May	June	July	August	September	October	November	December	YTD AVG
Days on Market	35	32	26	45	14	19	20	28	20	28			26
List Price	\$1,097,667	\$1,476,000	\$1,024,500	\$1,074,817	\$1,139,333	\$1,190,315	\$1,032,000	\$1,206,364	\$1,108,750	\$993,000			\$1,139,047
Sales Price	\$1,098,667	\$1,487,390	\$1,108,055	\$1,130,000	\$1,342,333	\$1,302,500	\$1,167,375	\$1,333,682	\$1,190,062	\$1,066,667			\$1,232,767
SP:LP%	100.50%	101.52%	106.36%	104.32%	116.29%	110.00%	113.68%	107.50%	105.88%	105.64%			107.42%
SP to AV	1.49	1.38	1.13	1.34	1.47	1.45	1.54	1.46	1.55	1.37			1.44
# Units Sold	3	5	6	6	3	6	8	11	8	3			59
3 Mo Rate of Ab	1.76	2.53	3.83	3.08	1.94	1.50	1.11	0.66	1.38	1.42			1.92
Active Listings	6	4	4	8	11	11	6	3	12	8			7
Under Contracts	8	7	6	7	10	16	18	9	4	11			10

Flashback! YTD 2022 vs YTD 2023

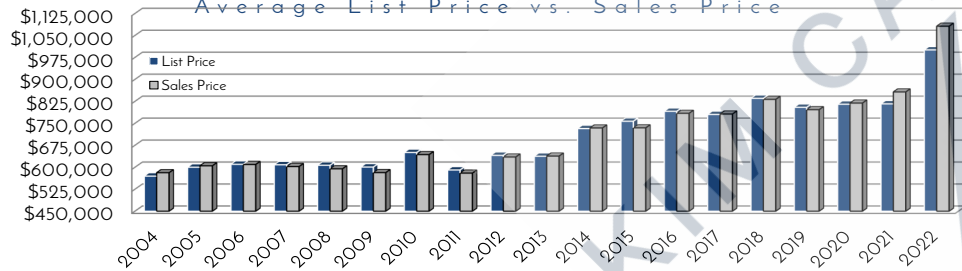
YTD	2022	2023	% Change
DOM	21	26	25.12%
Sales Price	\$1,076,351	\$1,232,767	14.53%
LP:SP	108.21%	107.42%	-0.73%
SP:AV	1.38	1.44	4.46%

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YTD	2022	2023	% Change
# Units Sold	98	59	-39.80%
Rate of Ab 3 Mo	1.47	1.92	31.04%
Actives	12	7	-40.65%
Under Contracts	16	10	-40.37%

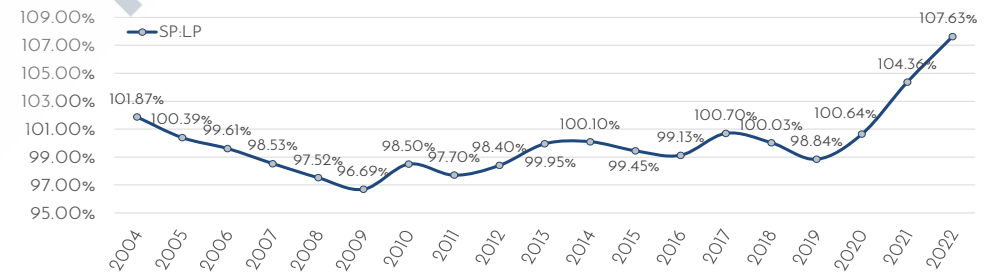
Millburn Yearly Market Trends

Average List Price vs. Sales Price



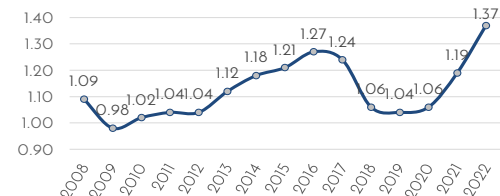
Millburn Yearly Market Trends

Sales Price to List Price Ratios

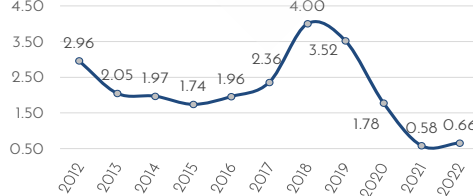


Year	LP	SP
2004	\$569,609	\$581,274
2005	\$599,980	\$604,983
2006	\$610,041	\$609,523
2007	\$608,441	\$602,349
2008	\$606,636	\$594,510
2009	\$600,629	\$581,626
2010	\$650,173	\$643,078
2011	\$590,527	\$579,916
2012	\$640,603	\$634,919
2013	\$637,344	\$638,079
2014	\$731,984	\$734,040
2015	\$757,032	\$734,490
2016	\$790,793	\$784,069
2017	\$780,104	\$781,605
2018	\$835,104	\$831,725
2019	\$804,479	\$796,411
2020	\$815,011	\$819,046
2021	\$816,271	\$857,058
2022	\$1,000,516	\$1,081,407

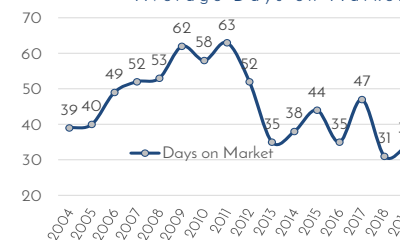
Sales Price to Assessed Value Ratio



12 Month Rate of Absorption



Average Days on Market



Number of Units Sold

