Bernard's Twp. May 2023 Market Snapshot

Units	Address	Style	Bedrms	Baths	DOM	Orig. List Price	List Price	Sales Price	SP:LP	Assessment	SP:AV
1	343 Potomac Drive	OneFloor	1	1.0	15	\$275,000	\$275,000	\$260,000	94.55%	\$216,100	1.20
2	263 Potomac Drive	OneFloor	2	1.0	33	\$329,900	\$329,900	\$330,000	100.03%	\$268,700	1.23
3	33 Baldwin Court	TwnEndUn	2	2.0	18	\$350,000	\$350,000	\$356,000	101.71%	\$275,400	1.29
4	52 Alexandria Way	OneFloor	2	2.0	9	\$349,900	\$349,900	\$390,000	111.46%	\$274,000	1.42
5	298 Potomac Drive	OneFloor	2	2.0	13	\$365,000	\$365,000	\$405,000	110.96%	\$303,800	1.33
6	100 Elmwood Court	TwnEndUn	2	2.1	7	\$429,900	\$429,900	\$450,000	104.68%	\$410,500	1.10
7	275 Penns Way	TwnIntUn	2	2.1	17	\$399,000	\$399,000	\$460,000	115.29%	\$357,700	1.29
8	5 Baldwin Court	TwnIntUn	3	2.1	4	\$445,000	\$445, 0 00	\$475,000	106.74%	\$409,900	1.16
9	102 Aspen Drive	TwnEndUn	3	3.0	17	\$519,000	\$519,000	\$561,000	108.09%	\$440,400	1.27
10	57 Sunset Lane	Ranch	3	2.0	10	\$549,000	\$549,000	\$575,000	104.74%	\$483,200	1.19
11	84 Village Drive	TwnIntUn	3	2.1	13	\$549,000	\$549,000	\$605,000	110.20%	\$426,800	1.42
12	282 Stonehouse Road	RanchRas	3	2.0	27	\$599,999	\$599,999	\$610,000	101.67%	\$504,500	1.21
13	37 Dexter Drive North	TwnEndUn	2	3.1	15	\$699,900	\$699,900	\$730,000	104.30%	\$599,500	1.22
14	49 Mayflower Drive	TwnEndUn	3	2.1	25	\$719,000	\$719,000	\$730,000	101.53%	\$565,400	1.29
15	88 Patriot Hill Drive	TwnIntUn	3	3.1	14	\$785,000	\$785,000	\$820,000	104.46%	\$632,900	1.30
16	59 Galloping Hill Road	SplitLev	5	2.1	35	\$899,000	\$899,000	\$855,000	95.11%	\$680,000	1.26
17	17 Georgetown Court	TwnIntUn	3	3.1	16	\$849,000	\$849,000	\$860,000	101.30%	\$775,600	1.11
18	19 Oak Ridge Road	CapeCod	4	3.0	16	\$799,999	\$799,999	\$916,874	114.61%	\$741,300	1.24
19	31 Hansom Road	Colonial	5	2.1	21	\$895,000	\$895,000	\$940,751	105.11%	\$749,400	1.26
20	6 Fenwick Place	Custom		_	88 niner ertie	DOLL.	\$1,600,000 1eby's Onal realty	\$950,000	59.38%		

Bernard's Twp. May 2023 Market Snapshot

Units	Address	Style	Bedrms	Baths	DOM	Orig. List Price	List Price	Sales Price	SP:LP	Assessment	SP:AV
21	44 Fairview Drive S	SplitLev	4	3.1	9	\$975,000	\$975,000	\$999,999	102.56%	\$752,400	1.33
22	30 Hamilton Road	Colonial	5	3.2	18	\$1,190,000	\$1,190,000	\$1,248,500	104.92%	\$924,300	1.35
23	15 Talmadge Lane	Colonial	5	4.1	76	\$1,450,000	\$1,450,000	\$1,455,000	100.34%	\$1,113,700	1.31
24	44 Spruce Street	Colonial	6	4.1	17	\$1,499,999	\$1,499,999	\$1,510,000	100.67%	\$1,142,500	1.32
25	110 Woods End Drive	Colonial	4	3.1	9	\$1,349,000	\$1,349,000	\$1,561,000	115.72%	\$1,077,100	1.45
26	10 Cherry Lane	Colonial	5	3.1	9	\$1,599,000	\$1,599,000	\$1,624,000	101.56%	\$1,225,100	1.33
27	31 Squire Court	Colonial	6	7.1	1	\$1,698,000	\$1,698,000	\$1,670,000	98.35%	\$1,500,800	1.11
28	95 Annin Road	Colonial	5	5.2	9	\$1,849,000	\$1,849,000	\$1,849,000	100.00%	\$1,405,500	1.32
	AVERAGE				20	\$857,771	\$857,771	\$864,183	102.86%		1.27

"Active" Listings in Bernards Twp

Number of Units: 30
Average List Price: \$1,057,753
Average Days on Market: 24

"Under Contract" Listings in Bernards Twp

Number of Units: 67
Average List Price: \$1,130,988
Average Days on Market: 35



Bernards Twp 2023 Year to Date Market Trends

			<u> </u>	- 11 -									
YTD	January	February	March	April	May	June	July	August	September	October	November	December	YTD AVG
Days on Market	20	55	31	27	20				<u> </u>				29
List Price	\$689,241	\$716,278	\$683,656	\$842,290	\$857,771				<u> </u>				\$774,450
Sales Price	\$690,952	\$712,222	\$705,022	\$855,448	\$864,183				<u> </u>				\$782,532
SP:LP%	100.96%	99.96%	103.40%	102.32%	102.86%								102.02%
SP to AV	1.21	1.14	1.28	1.27	1.27								1.24
# Units Sold	19	18	18	29	28								112
3 Mo Rate of Ab	0.99	1.62	1.50	1.68	1.20								1.40
Active Listings	29	30	26	35	30)				30
Under Contracts	32	45	53	55	67								50
l'			•	•			•						

Flashback!

% Change

4.15%

5.65%

-1.45%

-1.16%

YTD 2022 vs YTD 2023 Prominent **Properties**

Sotheby's INTERNATIONAL REALTY

YTD	2022	2023	% Change
# Units Sold	144	112	-22.22%
Rate of Ab 3 Mo	1.20	1.40	16.50%
Actives	34	30	-11.76%
Under Contracts	65	50	-22.46%

1.24 Bernard's Township Yearly Market Trends

2023

29

\$782,532

102.02%

YTD

DOM

Sales Price

LP:SP

SP:AV

1.45

1.35

1.15

2022

28

\$740,712

103.52%

1.26





Bernard's Township Yearly Market Trends





Not intended to solicit a property already listed