# Chatham Boro March 2023 Market Snapshot

| Units | Address              | Style    | Bedrms | Baths | DOM | Orig. List Price | List Price  | Sales Price | SP:LP   | Total Assess-<br>ment | SP:AV |
|-------|----------------------|----------|--------|-------|-----|------------------|-------------|-------------|---------|-----------------------|-------|
| 1     | 74 Chatham Street    | CapeCod  | 3      | 1.0   | 20  | \$449,000        | \$449,000   | \$615,000   | 136.97% | \$643,200             | 0.96  |
| 2     | 112 Coleman Avenue   | Tudor    | 4      | 2.0   | 14  | \$525,000        | \$525,000   | \$645,000   | 122.86% | \$595,800             | 1.08  |
| 3     | 16 Woodland Road     | CapeCod  | 4      | 2.0   | 12  | \$819,000        | \$819,000   | \$860,000   | 105.01% | \$771,800             | 1.11  |
| 4     | 5 Myrtle Avenue      | Colonial | 3      | 3.1   | 4   | \$998,000        | \$998,000   | \$1,100,000 | 110.22% | Renovated             |       |
| 5     | 71 Washington Avenue | Colonial | 4      | 2.0   | 1   | \$1,250,000      | \$1,250,000 | \$1,250,000 | 100.00% | Renovated             |       |
| 6     | 84 Elmwood Avenue    | Colonial | 5      | 4.1   | 6   | \$1,650,000      | \$1,650,000 | \$1,700,000 | 103.03% | New                   |       |
| 7     | 101 Hillside Avenue  | Colonial | 5      | 5.2   | 3   | \$1,850,000      | \$1,850,000 | \$1,850,000 | 100.00% | New                   |       |
| 8     | 25 Greenwood Avenue  | Colonial | 6      | 5.1   | 19  | \$2,599,000      | \$2,599,000 | \$2,635,000 | 101.39% | New                   |       |
|       | AVERAGE              |          |        |       | 10  | \$1,267,500      | \$1,267,500 | \$1,331,875 | 109.93% |                       | 1.05  |

## "Active" Listings in Chatham Boro

Number of Units: 7
Average List Price: \$1,143,143
Average Days on Market: 51

## "Under Contract" Listings in Chatham Boro

Number of Units: 10

Average List Price: \$1,207,590

Average Days on Market: 33



#### Chatham Boro 2023 Year to Date Market Trends

| January   | February  | March   | April  | May  | June   | July   | August   | September  | October                    | November                   | December                   | YTD AVG                    |
|-----------|---|---|--|--|--|--|--|--|----------------------------|----------------------------|----------------------------|----------------------------|
| 22        | No Sales  | 10  |  | <u> </u>   | <u> </u>   | <u> </u>   |  | <u> </u>   |                            | <u> </u>                   |                            | 16                         |
| \$821,667 | No Sales  | \$1,267,500   |  |  |  |  |  | <u> </u>   |                            |                            |                            | \$1,031,471                |
| \$806,778 | No Sales  | \$1,331,875   | <u> </u>   | '  |  | <u> </u>   |  | <u> </u>   |                            |                            |                            | \$1,053,882                |
| 98.03%    | No Sales  | 109.93%   |  |  |  |  |  |  |                            |                            |                            | 103.63%                    |
| 1.27      | No Sales  | 1.05  |  |  |  |  |  |  |                            |                            |                            | 1.22                       |
| 9         | 0   | 8   |  |  |  |  |  |  |                            |                            |                            | 17                         |
| 1.28      | 1.75  | 1.50  |  | 7  |  |  |  |  |                            |                            |                            | 1.51                       |
| 5         | 8   | 7   |  | 7  |  |  |  | )  |                            |                            |                            | 7                          |
| 5         | 8   | 10  |  |  |  |  |  |  |                            |                            |                            | 8                          |
|           | 22<br>\$821,667<br>\$806,778<br>98.03%<br>1.27<br>9<br>1.28 | 22       No Sales         \$821,667       No Sales         \$806,778       No Sales         98.03%       No Sales         1.27       No Sales         9       O         1.28       1.75         5       8 | 22       No Sales       10         \$821,667       No Sales       \$1,267,500         \$806,778       No Sales       \$1,331,875         98.03%       No Sales       109.93%         1.27       No Sales       1.05         9       0       8         1.28       1.75       1.50         5       8       7 | 22       No Sales       10         \$821,667       No Sales       \$1,267,500         \$806,778       No Sales       \$1,331,875         98.03%       No Sales       109.93%         1.27       No Sales       1.05         9       0       8         1.28       1.75       1.50         5       8       7 | 22       No Sales       10         \$821,667       No Sales       \$1,267,500         \$806,778       No Sales       \$1,331,875         98.03%       No Sales       109.93%         1.27       No Sales       1.05         9       0       8         1.28       1.75       1.50         5       8       7 | 22       No Sales       10         \$821,667       No Sales       \$1,267,500         \$806,778       No Sales       \$1,331,875         98.03%       No Sales       109.93%         1.27       No Sales       1.05         9       0       8         1.28       1.75       1.50         5       8       7 | 22       No Sales       10         \$821,667       No Sales       \$1,267,500         \$806,778       No Sales       \$1,331,875         98.03%       No Sales       109.93%         1.27       No Sales       1.05         9       0       8         1.28       1.75       1.50         5       8       7 | 22       No Sales       10         \$821,667       No Sales       \$1,267,500         \$806,778       No Sales       \$1,331,875         98.03%       No Sales       109.93%         1.27       No Sales       1.05         9       0       8         1.28       1.75       1.50         5       8       7 | 22       No Sales       10 |

# Flashback! YTD 2022 vs YTD 2023

| YTD         | 2022      | 2023        | % Change |
|-------------|-----------|-------------|----------|
| DOM         | 48        | 16          | -65.77%  |
| Sales Price | \$778,238 | \$1,053,882 | 35.42%   |
| LP:SP       | 106.71%   | 103.63%     | -2.89%   |
| SP:AV       | 1.39      | 1.22        | -12.65%  |

Prominent Properties

Sotheby's INTERNATIONAL REALTY

|              | YTD             | 2022 | 2023 <b>% C</b> hange |         |  |  |
|--------------|-----------------|------|-----------------------|---------|--|--|
| # Units Sold |                 | 18   | 17                    | -5.56%  |  |  |
|              | Rate of Ab 3 Mo | 1.35 | 1.51                  | 11.85%  |  |  |
|              | Actives         | 9    | 7                     | -28.57% |  |  |
|              | Under Contracts | 19   | 8                     | -59.65% |  |  |

#### Chatham Boro Yearly Market Trends







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