Bernardsville January 202 Market Snapshot

Total AssessAddress Style Bedrms Baths DOM Orig. List Price List Price Sales Price SP:LP ment SP:AV 32 Claremont Road OneFloor 1 1.0 19 \$238.000 \$238.000 \$238.000 100.00% \$189.100 1.26

		· ·				=					
1	132 Claremont Road	OneFloor	1	1.0	19	\$238,000	\$238,000	\$238,000	100.00%	\$189,100	1.26
2	1 Ambar Place	Colonial	3	3.1	14	\$650,000	\$650,000	\$722,500	111.15%	\$544,800	1.33
3	17 Olcott Lane	CapeCod	5	3.0	99	\$859,900	\$849,500	\$849,500	100.00%		
4	30 Chestnut Avenue	Colonial	5	4.1	75	\$1,235,000	\$1,139,000	\$1,100,000	96.58%	\$904,800	1.22
5	53 Douglass Avenue	Ranch	4	3.1	100	\$1,700,000	\$1,550,000	\$1,400,000	90.32%	\$1,495,600	0.94
6	71 Beverly Drive	Colonial	5	3.1	111	\$2,199,999	\$2,199,999	\$1,950,000	88.64%	\$1,384,600	1.41
7	170 Post Kennel Road	Custom	5	5.4	2 31	\$3,995,000	\$3,500,000	\$2,760,000	78.86%	\$3,095,800	0.89
8	55 Boulderwood Drive	Custom	7	8.3	231	\$4,900,000	\$4,900,000	\$3,300,000	67.35%	\$2,639,300	1.25
	AVERAGE				110	\$1,9 7 2,237	\$1,878,312	\$1,540,000	91.61%		1.18
			All the same of th								

"Active" Listings in Bernardsville

Units

Number of Units: 22
Average List Price: \$2,165,827
Average Days on Market: 69

"Under Contract" Listings in Bernardsville

Number of Units:

Average List Price: \$922,773

Average Days on Market: 40



Bernardsville 2023 Year to Date Market Trends

		D C 1 11	1 4 1 4 5 1	/ 1 1 1 C	2025		10 B G	110 111	G I K C I	110110	<u> </u>		
YTD	January	February	March	April	May	June	July	August	September	October	November	December	YTD AVG
Days on Market	110												110
List Price	\$1,878,312								<u> </u>				\$1,878,312
Sales Price	\$1,540,000												\$1,540,000
SP:LP%	91.61%								<u> </u>				91.61%
SP to AV	1.18												1.18
# Units Sold	8												8
3 Mo Rate of Ab	2.86												2.86
Active Listings	22												22
Under Contracts	11												11
							<u> </u>						

Flashback! YTD 2022 vs YTD 2023

YTD	2022	2023	% Change		
DOM	42	110	161.90%		
Sales Price	\$940,321	\$1,540,000	63.77%		
LP:SP	97.00%	91.61%	-5.56%		
SP:AV	1.15	1.18	2.76%		

Prominent Properties

Sotheby's INTERNATIONAL REALTY

YTD	2022	2023	% Change
# Units Sold	7	8	14.29%
Rate of Ab 3 Mo	1.26	1.18	-6.05%
Actives	10	22	120.00%
Under Contracts	15	11	-26.67%

Bernardsville Yearly Market Trends







Bernardsville Yearly Market Trends Sales Price to List Price Ratios





