# Bernard's Twp.

## February 2023 Market Snapshot

Units	Address	Style	Bedrms	Baths	DOM	Orig. List Price	List Price	Sales Price	SP:LP	Assessment	SP:AV
1	241 Potomac Drive	OneFloor	1	1.0	12	\$245,000	\$245,000	\$270,000	110.20%	\$222,400	1.21
2	371 Potomac Drive	OneFloor	1	1.0	66	\$289,900	\$284,900	\$287,000	100.74%	\$248,100	1.16
3	3140 Valley Road	Colonial	3	1.0	13	\$299,900	\$299,900	\$310,000	103.37%	\$340,200	0.91
4	201 Locust Lane	TwnIntUn	2	2.0	42	\$435,900	\$409,900	\$365,000	89.05%	\$365,300	1.00
5	111 Countryside Drive	TwnEndUn	2	2.1	160	\$405,000	\$391,500	\$385,000	98.34%	\$318,800	1.21
6	10 Chestnut Court	TwnIntUn	2	2.1	59	\$419,900	\$419,900	\$397,500	94.67%	\$376,500	1.06
7	60 Countryside Drive	TwnEndUn	2	2.1	15	\$399,900	\$399,900	\$427,500	106.90%	\$355,900	1.20
8	504 Lyons Road	CapeCod	4	2.0	27	\$559,000	\$559,000	\$549,000	98.21%	\$423,300	1.30
9	19 Hampton Court	HalfDupl	3	2.1	36	\$625,000	\$625,000	\$610,000	97.60%	\$523,100	1.17
10	25 Fairbanks Lane	TwnEndUn	2	3.1	16	\$650,000	\$650,000	\$645,000	99.23%	\$620,300	1.04
11	66 Castle Way	Ranch	3	2.0	15	\$699,000	\$699,000	\$765,000	109.44%	\$673,700	1.14
12	129 Haas Road	SplitLev	4	2.1	52	\$879,000	\$839,000	\$829,000	98.81%		
13	31 Lurline Drive	Custom	5	4.1	42	\$949,000	\$895,000	\$840,000	93.85%	\$710,800	1.18
14	33 Liberty Ridge Road	Colonial	4	3.1	68	\$868,000	\$850,000	\$860,000	101.18%	\$744,500	1.16
15	32 Madisonville Road	Colonial	4	2.1	91	\$949,000	\$875,000	\$880,000	100.57%	\$772,800	1.14
16	10 Deer Ridge Road	Custom	4	2.1	24	\$1,175,000	\$1,175,000	\$1,175,000	100.00%	\$939,100	1.25
17	31 Country Lane	Colonial	6	5.0	90	\$1,549,999	\$1,549,999	\$1,549,999	100.00%		
18	23 Oak Hill Drive	Colonial	6	5.1	164	\$1,750,000	\$1,725,000	\$1,675,000	97.10%	\$1,438,500	1.16
	AVERAGE			C	55	\$730,472	\$716,278	\$712,222	99.96%		1.14

#### "Active" Listings in Bernards Twp

Number of Units: 30
Average List Price: \$988,287
Average Days on Market: 64

#### "Under Contract" Listings in Bernards Twp

Number of Units: 45
Average List Price: \$975,180
Average Days on Market: 52



### Bernards Twp 2023 Year to Date Market Trends

			<u> </u>									
January	February	March	April	May	June	July	August	September	October	November	December	YTD AVG
20	55	<u> </u>	<u> </u>	<u> </u>	<u> </u>			<u> </u>		<u> </u>	<u> </u>	37
\$689,241	\$716,278	<u> </u>		<u> </u>	<u> </u>	<u> </u>		<u> </u>		<u> </u>		\$702,394
\$690,952	\$712,222									<u> </u>		\$701,299
100.96%	99.96%											100.48%
1.21	1.14											1.18
19	18											37
0.99	1.62									1		1.31
29	30							)		1		30
32	45											39
	20 \$689,241 \$690,952 100.96% 1.21 19 0.99	20 55 \$689,241 \$716,278 \$690,952 \$712,222 100.96% 99.96% 1.21 1.14 19 18 0.99 1.62 29 30	20       55         \$689,241       \$716,278         \$690,952       \$712,222         100.96%       99.96%         1.21       1.14         19       18         0.99       1.62         29       30	January         February         March         April           20         55            \$689,241         \$716,278            \$690,952         \$712,222            100.96%         99.96%            1.21         1.14            19         18            0.99         1.62            29         30	January         February         March         April         May           20         55 <t< td=""><td>January         February         March         April         May         June           20         55  &lt;</td><td>January         February         March         April         May         June         July           20         55   </td><td>January         February         March         April         May         June         July         August           20         55  </td><td>January         February         March         April         May         June         July         August         September           20         55   </td><td>January         February         March         April         May         June         July         August         September         October           20         55         6         7         6         6         7         7         6         7         &lt;</td><td>January         February         March         April         May         June         July         August         September         October         November           20         55  <td< td=""><td>January         February         March         April         May         June         July         August         September         October         November         December           20         55         8&lt;</td></td<></td></t<>	January         February         March         April         May         June           20         55  <	January         February         March         April         May         June         July           20         55	January         February         March         April         May         June         July         August           20         55	January         February         March         April         May         June         July         August         September           20         55	January         February         March         April         May         June         July         August         September         October           20         55         6         7         6         6         7         7         6         7         <	January         February         March         April         May         June         July         August         September         October         November           20         55 <td< td=""><td>January         February         March         April         May         June         July         August         September         October         November         December           20         55         8&lt;</td></td<>	January         February         March         April         May         June         July         August         September         October         November         December           20         55         8<

#### Flashback!

% Change

-2.61%

-5.92%

-0.66%

-3.11%

YTD 2022 vs YTD 2023 Prominent **Properties** 

Sotheby's INTERNATIONAL REALTY

104.00%

102.00%

100.00%

98.00%

96.00%

YTD	2022	2023	% Change		
# Units Sold	49	37	-24.49%		
Rate of Ab 3 Mo	0.85	1.31	54.44%		
Actives	27	30	9.26%		
Under Contracts	40	30	-9 53%		

Bernard's Township Yearly Market Trends

Sales Price to List Price Ratios

500 450

400 350

300

1.18 Bernard's Township Yearly Market Trends

2023

**37** 

\$701,299

100.48%

**YTD** 

DOM

Sales Price

LP:SP

SP:AV

1.15

2022

38

\$745,392

101.15%

1.22



2.25

1.25



