

# Bernardsville

## December 2023 Market Snapshot

Units	Address	Style	Bedrms	Baths	DOM	Orig. List Price	List Price	Sales Price	SP:LP	Total Assessment	SP:AV
1	13 Mine Avenue	Colonial	4	2.0	14	\$500,000	\$500,000	\$550,000	110.00%	\$355,800	1.55
2	5 Washington Avenue	Colonial	4	2.1	22	\$600,000	\$600,000	\$600,000	100.00%	\$705,000	0.85
3	10 Dayton Street	Colonial	4	2.0	59	\$699,900	\$649,900	\$637,500	98.09%	\$458,400	1.39
4	134 Seney Drive	RanchExp	5	3.0	19	\$750,000	\$750,000	\$775,000	103.33%	\$707,000	1.10
5	33 Stirling Road	Colonial	4	2.1	17	\$899,000	\$899,000	\$868,000	96.55%	\$833,100	1.04
AVERAGE					26	\$689,780	\$679,780	\$686,100	101.60%		1.19

### "Active" Listings in Bernardsville

Number of Units: 18  
 Average List Price: \$3,538,528  
 Average Days on Market: 106

### "Under Contract" Listings in Bernardsville

Number of Units: 7  
 Average List Price: \$1,276,000  
 Average Days on Market: 86

# Bernardsville 2023 Year to Date Market Trends

YTD	January	February	March	April	May	June	July	August	September	October	November	December	YTD AVG
Days on Market	110	48	25	13	44	35	46	36	92	37	29	26	44
List Price	\$1,878,312	\$930,417	\$840,125	\$935,000	\$662,986	\$1,048,385	\$1,969,090	\$1,050,446	\$1,777,600	\$832,750	\$762,750	\$679,780	\$1,142,758
Sales Price	\$1,540,000	\$884,892	\$850,125	\$944,917	\$672,286	\$1,033,708	\$1,818,600	\$1,098,231	\$1,732,500	\$821,000	\$787,250	\$686,100	\$1,100,882
SP:LP%	91.61%	97.62%	100.72%	101.15%	102.33%	100.27%	101.13%	106.00%	98.96%	99.48%	103.00%	101.60%	100.70%
SP to AV	1.18	1.29	1.25	1.25	1.11	1.30	1.35	1.34	1.15	1.22	1.26	1.19	1.26
# Units Sold	8	6	8	6	7	13	10	13	5	4	8	5	93
3 Mo Rate of Ab	2.86	2.57	2.18	2.55	3.14	2.65	2.22	1.63	2.89	3.41	4.07	2.82	2.75
Active Listings	22	20	15	20	25	21	19	18	28	22	19	18	21
Under Contracts	11	13	13	19	19	22	18	7	7	11	6	7	13

## Flashback! YTD 2022 vs YTD 2023

YTD	2022	2023	% Change
DOM	42	44	5.57%
Sales Price	\$1,090,694	\$1,100,882	0.93%
LP:SP	101.27%	100.70%	-0.56%
SP:AV	1.386	1.255	-9.43%

Prominent  
Properties

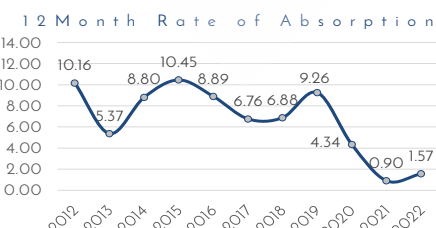
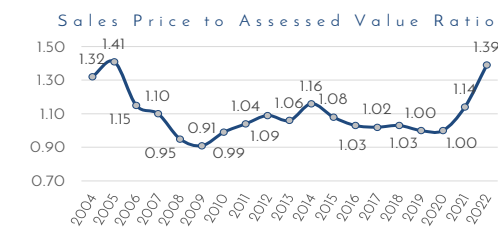
**Sotheby's**  
INTERNATIONAL REALTY

YTD	2022	2023	% Change
# Units Sold	120	93	-22.50%
Rate of Ab 3 Mo	2.55	2.75	7.81%
Actives	25	21	-18.21%
Under Contracts	19	13	-32.00%

## Bernardsville Yearly Market Trends

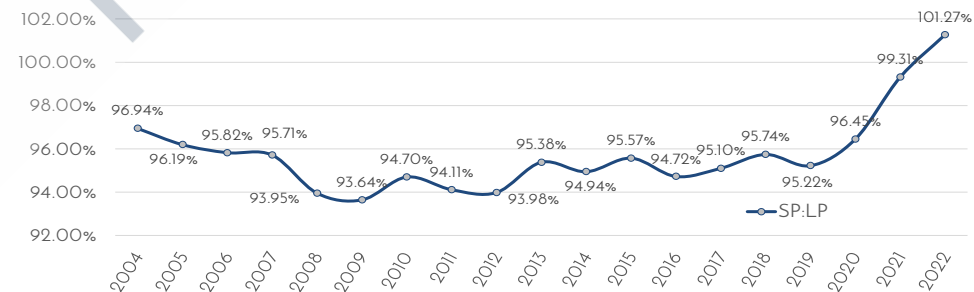


Year	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022
LP	\$923,837	\$1,142,058	\$1,210,174	\$1,156,426	\$968,089	\$951,193	\$1,180,406	\$932,671	\$764,369	\$997,134	\$850,996	\$946,481	\$826,444	\$946,174	\$812,773	\$794,167	\$900,941	\$958,715	\$1,094,462
SP	\$882,879	\$1,108,266	\$1,140,704	\$1,100,786	\$906,632	\$876,740	\$1,019,146	\$848,980	\$896,399	\$728,330	\$880,996	\$888,721	\$745,399	\$886,206	\$766,203	\$748,695	\$855,905	\$939,559	\$1,090,694

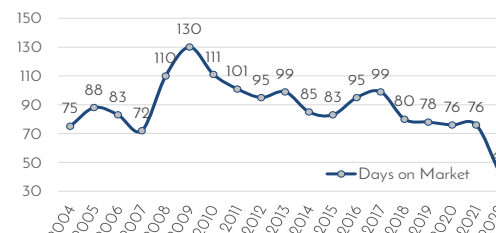


Data only available until 2012

## Bernardsville Yearly Market Trends Sales Price to List Price Ratios



## Average Days on Market



## Number of Units Sold

