

Chatham Twp.

September 2022 Market Snapshot

Units	Address	Style	Bedrms	Baths	DOM	Orig. List Price	List Price	Sales Price	SP:LP	Total Assessment	SP:AV
1	1D Terrace Drive	OneFloor	0	1.0	62	\$48,310	\$48,310	\$48,310	100.00%	\$31,900	1.51
2	301 Riveredge Drive	TwnEndUn	1	1.0	25	\$345,000	\$345,000	\$345,000	100.00%	\$242,300	1.42
3	9A Sentinel Court	OneFloor	2	1.1	1	\$365,000	\$365,000	\$360,000	98.63%	\$290,200	1.24
4	100 Canterbury Road	MultiFlr	2	1.1	2	\$429,000	\$429,000	\$450,000	104.90%	\$377,700	1.19
5	88 Meyersville Road	Colonial	3	2.0	55	\$599,000	\$529,000	\$520,000	98.30%	\$499,400	1.04
6	77 Canterbury Road	TwnIntUn	3	2.1	7	\$549,000	\$549,000	\$575,575	104.84%	\$390,000	1.48
7	115 Riveredge Drive	TwnIntUn	3	2.1	15	\$650,000	\$650,000	\$721,500	111.00%	\$451,400	1.60
8	31 Runnymede Road	Ranch	4	3.0	11	\$1,050,000	\$1,050,000	\$1,175,000	111.90%	\$754,300	1.56
9	88 Chandler Road	Colonial	3	3.0	10	\$1,195,000	\$1,195,000	\$1,195,000	100.00%	\$768,800	1.55
10	118 Huron Drive	Colonial	4	2.1	26	\$1,349,000	\$1,349,000	\$1,400,000	103.78%	\$1,113,500	1.26
11	68 Hall Road	Colonial	5	2.1	12	\$1,195,000	\$1,195,000	\$1,478,000	123.68%	\$1,198,500	1.23
12	3 Williams Road	Colonial	4	3.1	10	\$1,599,000	\$1,599,000	\$1,600,000	100.06%	\$984,400	1.63
13	12 Deer Run Circle	Colonial	4	5.1	78	\$1,899,000	\$1,899,000	\$1,850,000	97.42%	\$1,578,300	1.17
AVERAGE					24	\$867,101	\$861,716	\$901,414	104.19%		1.38

"Active" Listings in Chatham Twp.

Number of Units: 32
 Average List Price: \$1,791,873
 Average Days on Market: 66

"Under Contract" Listings in Chatham Twp.

Number of Units: 32
 Average List Price: \$1,315,711
 Average Days on Market: 83

Chatham Twp. 2022 Year to Date Market Trends

YTD	January	February	March	April	May	June	July	August	September	October	November	December	YTD AVG
Days on Market	43	81	19	26	24	15	19	16	24				29
List Price	\$1,146,660	\$1,096,694	\$1,629,000	\$973,861	\$1,527,564	\$1,555,867	\$1,084,700	\$1,397,333	\$861,716				\$1,233,327
Sales Price	\$1,155,533	\$1,114,761	\$1,661,278	\$1,017,554	\$1,566,136	\$1,652,517	\$1,137,256	\$1,439,000	\$901,414				\$1,275,857
SP:LP%	100.21%	100.63%	103.63%	103.48%	103.54%	106.78%	104.96%	104.45%	104.19%				103.66%
SP to AV	1.28	1.32	1.41	1.32	1.56	1.49	1.44	1.38	1.38				1.40
# Units Sold	15	16	9	14	14	15	27	21	13				144
3 Mo Rate of Ab	1.56	1.53	1.93	2.41	3.63	2.85	1.96	1.35	1.57				2.09
Active Listings	24	27	23	31	44	37	34	28	32				31
Under Contracts	28	23	36	41	42	50	39	34	32				36

Flashback! YTD 2021 vs YTD 2022

YTD	2021	2022	% Change
DOM	30	29	-2.83%
Sales Price	\$1,138,101	\$1,275,857	12.10%
LP:SP	101.00%	103.66%	2.64%
SP:AV	1.29	1.40	8.53%

Prominent Properties
Sotheby's
INTERNATIONAL REALTY

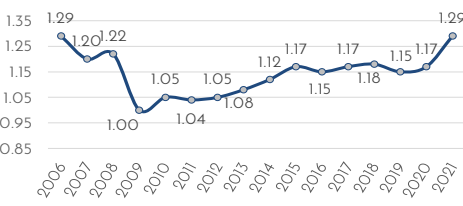
YTD	2021	2022	% Change
# Units Sold	160	144	-10.00%
Rate of Ab 3 Mo	2.35	1.57	-33.19%
Actives	44	32	-27.27%
Under Contracts	30	32	6.67%

Chatham Twp. Yearly Market Trends

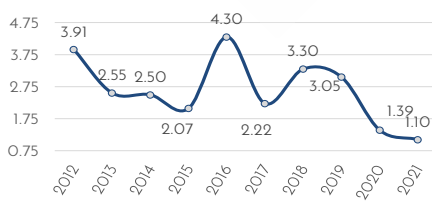


Year	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021
LP	\$655,122	\$841,583	\$955,741	\$1,080,590	\$1,012,666	\$866,267	\$939,518	\$895,719	\$933,235	\$953,162	\$1,007,505	\$1,045,004	\$1,086,303	\$1,073,298	\$1,104,439	\$1,172,851	\$1,100,931	\$1,125,536
SP	\$651,060	\$828,597	\$935,918	\$955,000	\$976,664	\$828,318	\$906,601	\$866,988	\$891,909	\$929,478	\$984,759	\$1,020,952	\$1,020,952	\$1,044,964	\$1,104,968	\$1,073,201	\$1,130,684	

Sales Price to Assessed Value Ratio

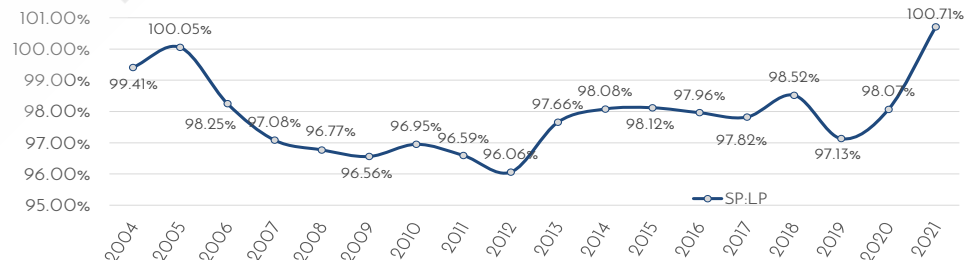


12 Month Rate of Absorption

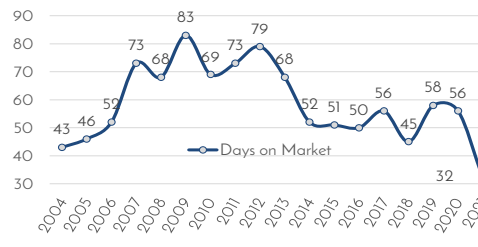


Chatham Twp. Yearly Market Trends

Sales Price to List Price Ratios



Average Days on Market



Number of Units Sold

