

Harding Twp. 2022 Year to Date Market Trends

| YTD | January | February | March | April | May | June | July | August | September | October | November | December | YTD AVG |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Days on Market | 49 | 49 | 142 | 80 | 104 | 75 | 41 | 86 | 118 | 96 |  |  | 79 |
| List Price | \$1,228,111 | \$2,350,000 | \$1,810,200 | \$1,547,429 | \$2,077,000 | \$1,995,500 | \$2,115,500 | \$2,048,800 | \$2,268,333 | \$1,822,225 |  |  | \$1,838,072 |
| Sales Price | \$1,188,222 | \$2,287,500 | \$1,722,700 | \$1,486,964 | \$2,107,000 | \$1,937,500 | \$2,056,125 | \$1,931,621 | \$1,896,667 | \$1,726,625 |  |  | \$1,762,127 |
| SP:LP\% | 96.40\% | 94.69\% | 94.71\% | 100.15\% | 102.83\% | 97.42\% | 98.99\% | 92.22\% | 88.06\% | 94.96\% |  |  | 96.80\% |
| SP to AV | 1.20 | 1.25 | 1.22 | 1.16 | 1.36 | 1.34 | 1.34 | 1.29 | 1.11 | 1.12 |  |  | 1.24 |
| \# Units Sold | 9 | 2 | 5 | 7 | 5 | 6 | 8 | 5 | 3 | 4 |  |  | 54 |
| 3 Mo Rate of Ab | 2.10 | 2.69 | 3.80 | 3.40 | 2.50 | 2.21 | 2.05 | 2.67 | 3.21 | 4.80 |  |  | 2.94 |
| Active Listings | 16 | 13 | 17 | 14 | 14 | 15 | 17 | 15 | 16 | 12 |  |  | 15 |
| Under Contracts | 11 | 15 | 15 | 16 | 19 | 14 | -7 | 7 | 4 | 7 |  |  | 12 |

Flashback! YTD 2021 vs YTD 2022

| YTD | 2021 | 2022 | \% Change | Prominen | YTD | 2021 | 2022 | \% Change |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| DOM | 62 | 79 | 26.51\% |  | \# Units Sold | 63 | 54 | -14.29\% |
| Sales Price | \$1,731,306 | \$1,762,127 | 1.78\% |  | Rate of Ab 3 Mo | 3.30 | 4.80 | 45.45\% |
| LP:SP | 97.33\% | 96.80\% | -0.55\% | INTERNATIONAL REALTY | Actives | 23 | 12 | -47.83\% |
| SP:AV | 1.200 | 1.245 | 3.70\% |  | Under Contracts | 16 | 7 | -56.25\% |

Harding Twp. Yearly Market Trends


Harding Twp. Yearly Market Trends
Sales Price to List Price Ratios

${ }^{-2007}$ Tox Re.evaluation
Information compiled from the Garden State Multiple Listing Service. Deemed Reliable but not Guaranteed.
150
130


