Chatham Boro November 2022 Market Snapshot

| Units | Address | Style | Bedrms | Baths | DOM | Orig. List Price | List Price | Sales Price | SP:LP | Total Assess- ment | SP:AV |
|-------|-----------------------|----------|--------|-------|-----|------------------|-------------|-------------|---------|-----------------------|-------|
| 1 | 140 N Hillside Avenue | CapeCod | 3 | 1.0 | 55 | \$549,900 | \$529,900 | \$529,900 | 100.00% | \$412,000 | 1.29 |
| 2 | 31 Schindler Court | TwnEndUn | 3 | 3.1 | 16 | \$895,000 | \$895,000 | \$910,000 | 101.68% | \$644,100 | 1.41 |
| 3 | 45 Center Street | Colonial | 4 | 4.1 | 15 | \$1,495,000 | \$1,495,000 | \$1,600,000 | 107.02% | \$1,027,800 | 1.56 |
| | AVERAGE | | | | 29 | \$979,967 | \$973,300 | \$1,013,300 | 102.90% | | 1.42 |

"Active" Listings in Chatham Boro

Number of Units: 3

Average List Price: \$1,091,333

Average Days on Market:

"Under Contract" Listings in Chatham Boro

Number of Units: 10

Average List Price: \$960,400

Average Days on Market: 18



Chatham Boro 2022 Year to Date Market Trends

| YTD | January | February | March | April | May | June | July | August | September | October | November | December | YTD AVG |
|-----------------|-----------|-----------|-----------|-----------|-------------|-------------|-------------|-------------|-------------|-----------|-------------|----------|-------------|
| Days on Market | 54 | 57 | 33 | 26 | 36 | 15 | 21 | 27 | 29 | 26 | 29 | | 30 |
| List Price | \$720,000 | \$775,500 | \$693,150 | \$878,242 | \$1,182,538 | \$1,068,742 | \$954,231 | \$1,050,054 | \$1,213,490 | \$847,214 | \$973,300 | | \$979,998 |
| Sales Price | \$762,000 | \$809,000 | \$763,713 | \$958,667 | \$1,269,181 | \$1,170,742 | \$1,045,423 | \$1,109,571 | \$1,213,050 | \$876,957 | \$1,013,300 | | \$1,044,060 |
| SP:LP% | 108.22% | 102.89% | 109.02% | 108.75% | 108.10% | 109.68% | 109.69% | 104.00% | 100.03% | 103.05% | 102.90% | | 106.47% |
| SP to AV | 1.46 | 1.33 | 1.39 | 1.34 | 1.36 | 1.64 | 1.45 | 1.57 | 1.71 | 1.44 | 1.42 | | 1.51 |
| # Units Sold | 6 | 6 | 6 | 12 | 13 | 12 | 13 | 14 | 10 | 7 | 3 | | 102 |
| 3 Mo Rate of Ab | 0.88 | 1.07 | 2.10 | 1.91 | 1.36 | 1.68 | 1.05 | 0.79 | 0.41 | 0.97 | O.55 | | 1.16 |
| Active Listings | 9 | 8 | 11 | 12 | 17 | 18 | 13 | 9 | 1 4 | 7 | 3 | | 10 |
| Under Contracts | 13 | 20 | 24 | 23 | 25 | 21 | 21 | 15 | 14 | 6 | 10 | | 17 |
| 1 | | | | | | | | | | | | | · |

Flashback! YTD 2021 vs YTD 2022

| YTD | 2021 | 2022 | % Change | | |
|-------------|-------------|-------------|----------|--|--|
| DOM | 35 | 30 | -14.76% | | |
| Sales Price | \$1,064,516 | \$1,044,060 | -1.92% | | |
| LP:SP | 100.91% | 106.47% | 5.50% | | |
| SP:AV | 1.39 | 1.51 | 8.27% | | |

Prominent Properties

Sotheby's International Realty

| YTD | 2021 | 2022 | % Change |
|-----------------|------|------|----------|
| # Units Sold | 159 | 102 | -35.85% |
| Rate of Ab 3 Mo | 1.20 | 0.55 | -54.17% |
| Actives | 9 | 3 | -66.67% |
| Under Contracts | 21 | 10 | -52.38% |

Chatham Boro Yearly Market Trends







Chatham Boro Yearly Market Trends



