

Bernardsville

March 2022 Market Snapshot

Units	Address	Style	Bedrms	Baths	DOM	Orig. List Price	List Price	Sales Price	SP:LP	Total Assessment	SP:AV
1	16 Sycamore Hill Road	Colonial	4	2.1	36	\$649,000	\$649,000	\$700,000	107.86%	\$617,100	1.13
2	19 Bernards Avenue	Colonial	4	2.1	29	\$729,999	\$729,999	\$742,000	101.64%	\$596,600	1.24
3	28 Stevens Street	SplitLev	4	2.1	12	\$679,000	\$679,000	\$780,000	114.87%	\$466,300	1.67
4	18 Dobbs Street	Colonial	5	4.0	12	\$799,000	\$799,000	\$885,000	110.76%	\$695,900	1.27
5	80 Claremont Road Unit 102	OneFloor	2	2.1	22	\$1,350,000	\$1,350,000	\$1,300,000	96.30%		
6	24-3 Douglass Avenue	Colonial	5	4.2	1	\$1,299,000	\$1,299,000	\$1,450,000	111.62%	\$1,209,100	1.20
AVERAGE					19	\$917,667	\$917,667	\$976,167	107.18%		1.30

"Active" Listings in Bernardsville

Number of Units: 22
 Average List Price: \$2,535,945
 Average Days on Market: 57

"Under Contract" Listings in Bernardsville

Number of Units: 27
 Average List Price: \$1,119,556
 Average Days on Market: 72

Bernardsville 2022 Year to Date Market Trends

YTD	January	February	March	April	May	June	July	August	September	October	November	December	YTD AVG
Days on Market	42	95	19										51
List Price	\$980,571	\$1,612,833	\$917,667										\$1,160,368
Sales Price	\$940,321	\$1,563,917	\$976,167										\$1,148,566
SP:LP%	97.00%	98.96%	107.18%										100.83%
SP to AV	1.15	1.31	1.30										1.24
# Units Sold	7	6	6										19
3 Mo Rate of Ab	1.26	2.04	4.17										2.49
Active Listings	10	20	22										17
Under Contracts	15	21	27										21

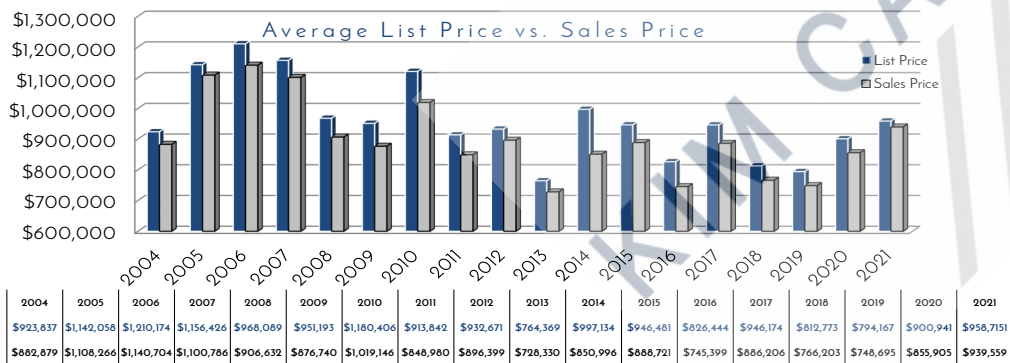
Flashback! YTD 2021 vs YTD 2022

YTD	2021	2022	% Change
DOM	112	51	-54.21%
Sales Price	\$906,706	\$1,148,566	26.67%
LP:SP	96.89%	100.83%	4.07%
SP:AV	1.09	1.24	14.41%

Prominent Properties
Sotheby's
INTERNATIONAL REALTY

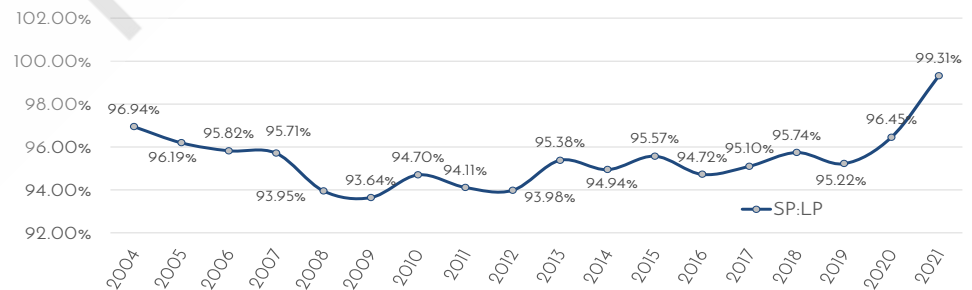
YTD	2021	2022	% Change
# Units Sold	41	19	-53.66%
Rate of Ab 3 Mo	3.97	4.17	5.04%
Actives	48	22	-54.17%
Under Contracts	43	27	-37.21%

Bernardsville Yearly Market Trends

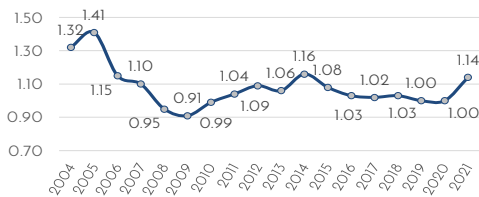


Bernardsville Yearly Market Trends

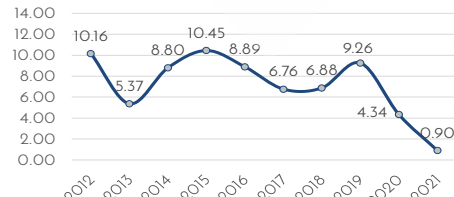
Sales Price to List Price Ratios



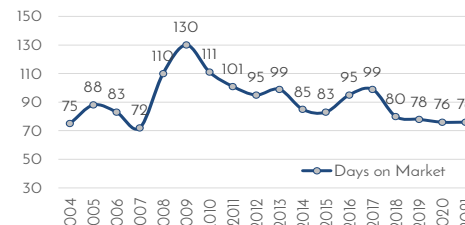
Sales Price to Assessed Value Ratio



12 Month Rate of Absorption



Average Days on Market



Number of Units Sold

