

Bernard's Twp.

March 2022 Market Snapshot

Units	Address	Style	Bedrms	Baths	DOM	Orig. List Price	List Price	Sales Price	SP:LP	Assessment	SP:AV
1	361 Potomac Drive	OneFloor	1	1.0	7	\$250,000	\$250,000	\$260,200	104.08%	\$215,700	1.21
2	66 Potomac Drive	OneFloor	1	1.0	9	\$254,000	\$254,000	\$275,000	108.27%	\$232,900	1.18
3	90 Potomac Drive	OneFloor	1	1.0	8	\$249,000	\$249,000	\$281,500	113.05%	\$184,200	1.53
4	188 English Place	OneFloor	2	2.0	7	\$300,000	\$300,000	\$310,000	103.33%	\$254,500	1.22
5	89 Woodward Lane	OneFloor	2	2.0	15	\$300,000	\$300,000	\$315,000	105.00%	\$258,000	1.22
6	221 Irving Place	OneFloor	2	2.0	8	\$297,500	\$297,500	\$325,000	109.24%	\$238,800	1.36
7	54 Alexandria Way	OneFloor	2	2.0	7	\$315,000	\$315,000	\$329,000	104.44%	\$261,700	1.26
8	178 Irving Place	TwnIntUn	2	2.1	17	\$329,000	\$329,000	\$330,000	100.30%	\$280,800	1.18
9	250 Potomac Drive	OneFloor	2	1.0	10	\$310,000	\$310,000	\$331,000	106.77%	\$243,300	1.36
10	190 Jamestown Road	OneFloor	2	2.0	9	\$325,000	\$325,000	\$340,000	104.62%	\$280,500	1.21
11	304 English Place	OneFloor	2	2.0	4	\$324,900	\$324,900	\$350,000	107.73%	\$239,700	1.46
12	336 English Place	MultiFlr	2	2.1	10	\$345,000	\$345,000	\$390,100	113.07%	\$287,000	1.36
13	129 Haas Road	SplitLev	4	2.1	13	\$475,000	\$475,000	\$525,000	110.53%	\$508,900	1.03
14	32 Coppergate Drive	SplitLev	3	2.1	1	\$599,000	\$599,000	\$599,000	100.00%	\$543,600	1.10
15	55 Lake Road	Colonial	4	2.1	54	\$729,000	\$729,000	\$730,000	100.14%	\$659,200	1.11
16	14 Wharton Way	Bi-Level	3	2.0	6	\$659,000	\$659,000	\$738,888	112.12%	\$540,900	1.37
17	35 Harcourt Lane	SplitLev	4	2.1	15	\$675,000	\$675,000	\$785,000	116.30%	\$605,700	1.30
18	16 Autumn Drive	RanchExp	4	3.0	14	\$699,000	\$699,000	\$825,000	118.03%	\$579,000	1.42
19	83 Carlisle Road	Colonial	4	3.1	229	\$819,000	\$869,000	\$869,000	100.00%	\$737,800	1.18
20	15 Windsor Way	Colonial	4	2.1	8	\$837,500	\$837,500	\$875,516	104.54%	\$782,300	1.12

Prominent
Properties

Sotheby's
INTERNATIONAL REALTY

Bernard's Twp.

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21	25 Darren Drive	Colonial	4	4.0	73	\$950,000	\$950,000	\$950,000	100.00%	\$836,100	1.14
22	121 Juniper Way	Colonial	5	3.1	10	\$924,900	\$924,900	\$999,000	108.01%	\$819,400	1.22
23	105 Fieldstone Drive	Colonial	5	4.2	49	\$1,092,250	\$1,085,000	\$1,080,000	99.54%	\$1,032,400	1.05
24	29 Carlisle Road	Colonial	5	3.1	12	\$1,100,000	\$1,100,000	\$1,125,000	102.27%	\$846,800	1.33
25	114 Linden Drive	Colonial	4	2.1	7	\$1,075,000	\$1,075,000	\$1,145,000	106.51%	\$787,000	1.45
26	18 Fawn Lane	Colonial	4	3.1	38	\$1,199,000	\$1,199,000	\$1,200,000	100.08%		
AVERAGE					25	\$593,579	\$595,223	\$626,277	106.08%		1.25

"Active" Listings in Bernards Twp

Number of Units: 20
 Average List Price: \$1,230,895
 Average Days on Market: 19

"Under Contract" Listings in Bernards Twp

Number of Units: 81
 Average List Price: \$860,514
 Average Days on Market: 36

Bernards Twp 2022 Year to Date Market Trends

YTD	January	February	March	April	May	June	July	August	September	October	November	December	YTD AVG
Days on Market	37	40	25										33
List Price	\$701,590	\$787,103	\$595,223										\$686,379
Sales Price	\$708,200	\$804,117	\$626,277										\$704,099
SP:LP%	100.94%	101.48%	106.08%										102.86%
SP to AV	1.23	1.18	1.25										1.23
# Units Sold	30	19	26										75
3 Mo Rate of Ab	0.65	1.04	0.96										0.88
Active Listings	20	34	20										25
Under Contracts	33	46	81										53

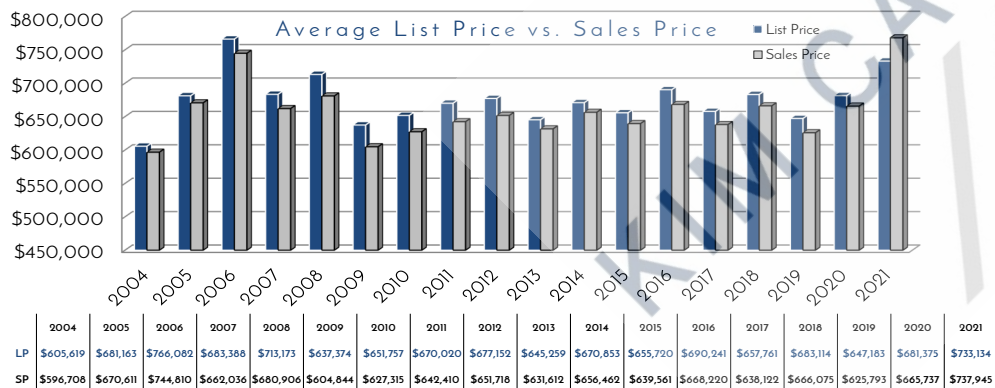
Flashback! YTD 2021 vs YTD 2022

YTD	2021	2022	% Change
DOM	49	33	-31.47%
Sales Price	\$641,579	\$704,099	9.74%
LP:SP	99.00%	102.86%	3.90%
SP:AV	1.10	1.23	11.80%

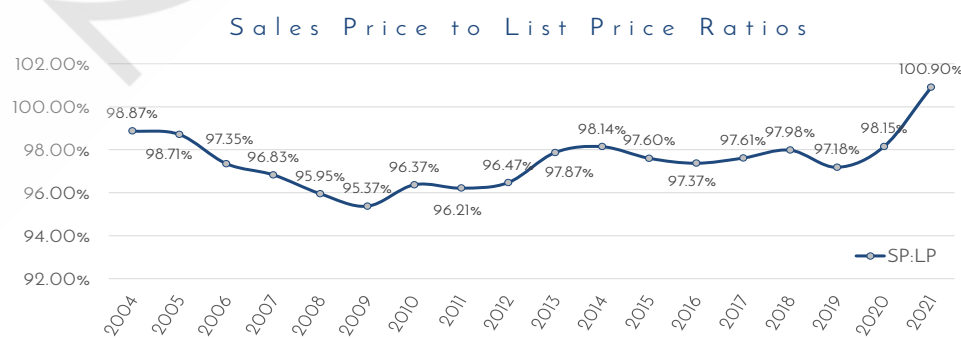
Prominent Properties
Sotheby's
INTERNATIONAL REALTY

YTD	2021	2022	% Change
# Units Sold	90	75	-16.67%
Rate of Ab 3 Mo	1.83	0.96	-47.54%
Actives	54	20	-62.96%
Under Contracts	96	81	-15.63%

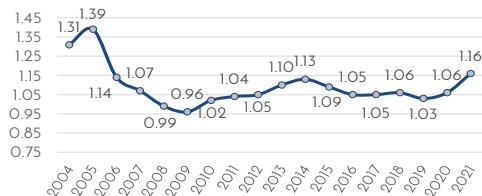
Bernard's Township Yearly Market Trends



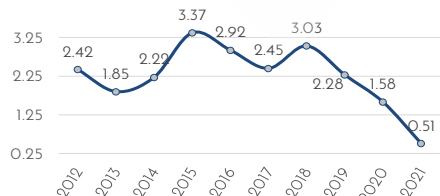
Bernard's Township Yearly Market Trends



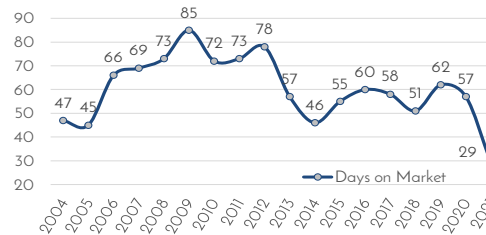
Sales Price to Assessed Value Ratio



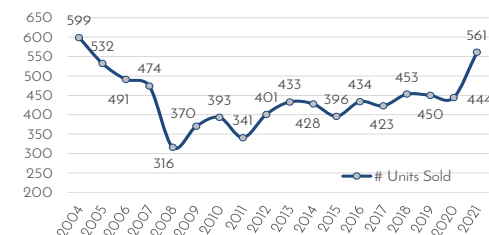
12 Month Rate of Absorption



Average Days on Market



Number of Units Sold



Data only available until 2012

Information compiled from the Garden State Multiple Listing Service. Deemed Reliable but not Guaranteed.

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Not intended to solicit a property already listed.