Harding Twp. July 2022 Market Snapshot

| Units | Address | Style | Bedrms | Baths | DOM | Orig. List Price | List Price | Sales Price | SP:LP | Total Assess- ment | SP:AV |
|-------|------------------------|----------|--------|-------|-----|------------------|-------------|-------------|---------|-----------------------|-------|
| 1 | 7 Village Road | Ranch | 3 | 1 | 16 | \$575,000 | \$575,000 | \$605,000 | 105.22% | \$422,600 | 1.43 |
| 2 | 3 Bockoven Lane | Colonial | 4 | 2.1 | 8 | \$985,000 | \$985,000 | \$1,120,000 | 113.71% | \$820,500 | 1.37 |
| 3 | 118 Pleasantville Road | Ranch | 4 | 2.1 | 26 | \$1,395,000 | \$1,295,000 | \$1,235,000 | 95.37% | \$866,500 | 1.43 |
| 4 | 140 Lees Hill Road | Custom | 4 | 3.2 | 41 | \$1,895,000 | \$1,895,000 | \$1,700,000 | 89.71% | \$1,284,000 | 1.32 |
| 5 | 2 Fawn Hill Drive | Colonial | 6 | 4.2 | 42 | \$1,789,000 | \$1,789,000 | \$1,789,000 | 100.00% | \$1,440,100 | 1.24 |
| 6 | 235 Lees Hill Road | Custom | 5 | 5.1 | 168 | \$3,090,000 | \$3,090,000 | \$2,800,000 | 90.61% | \$2,555,100 | 1.10 |
| 7 | 56 Village Road | Custom | 5 | 4.2 | 14 | \$3,495,000 | \$3,495,000 | \$3,400,000 | 97.28% | \$2,096,800 | 1.62 |
| 8 | 1 Sycamore Farm | Colonial | 5 | 6.2 | 10 | \$3,800,000 | \$3,800,000 | \$3,800,000 | 100.00% | \$3,150,300 | 1.21 |
| | AVERAGE | | | | 41 | \$2,128,000 | \$2,115,500 | \$2,056,125 | 98.99% | | 1.34 |

"Active" Listings in Harding Twp.

Number of Units: 17
Average List Price: \$2,376,935

Average Days on Market: 75

"Under Contract" Listings in Harding Twp.

Number of Units:

Average List Price: \$1,907,857

Average Days on Market: 87



Harding Twp. 2022 Year to Date Market Trends

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|-----------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-----------|-----------|---------|----------|----------|-------------|
| YTD | January | February | March | April | May | June | July | August | September | October | November | December | YTD AVG |
| Days on Market | 49 | 49 | 142 | 80 | 104 | 75 | 41 | | | | | | 74 |
| List Price | \$1,228,111 | \$2,350,000 | \$1,810,200 | \$1,547,429 | \$2,077,000 | \$1,995,500 | \$2,115,500 | | | | | | \$1,783,762 |
| Sales Price | \$1,188,222 | \$2,287,500 | \$1,722,700 | \$1,486,964 | \$2,107,000 | \$1,937,500 | \$2,056,125 | | | | | | \$1,735,720 |
| SP:LP% | 96.40% | 94.69% | 94.71% | 100.15% | 102.83% | 97.42% | 98.99% | | | | | | 98.15% |
| SP to AV | 1.20 | 1.25 | 1.22 | 1.16 | 1.36 | 1.34 | 1.34 | | | | | | 1.26 |
| # Units Sold | 9 | 2 | 5 | 7 | 5 | 6 | 8 | | | | | | 42 |
| 3 Mo Rate of Ab | 2.10 | 2.69 | 3.80 | 3.40 | 2.50 | 2.21 | 2.05 | | | | | | 2.68 |
| Active Listings | 16 | 13 | 17 | 14 | 14 | 15 | 17 | | | | | | 15 |
| Under Contracts | 11 | 15 | 15 | 16 | 19 | 14 | 7 | | | | | | 14 |

Flashback! YTD 2021 vs YTD 2022

| YTD | 2021 | 2022 | % Change |
|-------------|-------------|-------------|----------|
| DOM | 76 | 74 | -2.30% |
| Sales Price | \$1,792,795 | \$1,735,720 | -3.18% |
| LP:SP | 97.01% | 98.15% | 1.17% |
| SP:AV | 1.158 | 1.262 | 9.00% |

Prominent Properties

Sotheby's INTERNATIONAL REALTY

| YTD | 2021 | 2022 | % Change |
|-----------------|------|------|----------|
| # Units Sold | 42 | 42 | 0.00% |
| Rate of Ab 3 Mo | 3.58 | 2.05 | -42.74% |
| Actives | 31 | 17 | -45.16% |
| Under Contracts | 17 | 7 | -58.82% |

Harding Twp. Yearly Market Trends







Harding Twp. Yearly Market Trends





