

Bernardsville

January 2022 Market Snapshot

Units	Address	Style	Bedrms	Baths	DOM	Orig. List Price	List Price	Sales Price	SP:LP	Total Assessment	SP:AV
1	13 Ambar Place	Colonial	3	1.1	95	\$525,000	\$479,000	\$471,850	98.51%	\$455,500	1.04
2	18 Ann Street	CapeCod	3	2.0	15	\$549,000	\$549,000	\$565,900	103.08%	\$462,100	1.22
3	7 Elmer Avenue	Colonial	4	2.0	9	\$649,000	\$649,000	\$665,000	102.47%	\$539,900	1.23
4	61 Overleigh Road	Colonial	4	3.1	34	\$899,000	\$899,000	\$777,000	86.43%	\$840,900	0.92
5	50 Mullens Lane	Colonial	5	3.0	17	\$985,000	\$985,000	\$962,500	97.72%	\$779,100	1.24
6	17 Stirling Road	Colonial	5	4.1	35	\$1,028,000	\$1,028,000	\$990,000	96.30%	\$932,300	1.06
7	60 Mountaintop Road	Colonial	5	5.2	89	\$2,275,000	\$2,275,000	\$2,150,000	94.51%	\$1,591,600	1.35
AVERAGE					42	\$987,143	\$980,571	\$940,321	97.00%		1.15

"Active" Listings in Bernardsville

Number of Units: 10
 Average List Price: \$2,587,937
 Average Days on Market: 76

"Under Contract" Listings in Bernardsville

Number of Units: 15
 Average List Price: \$1,398,733
 Average Days on Market: 105

Bernardsville 2022 Year to Date Market Trends

YTD	January	February	March	April	May	June	July	August	September	October	November	December	YTD AVG
Days on Market	42												42
List Price	\$980,571												\$980,571
Sales Price	\$940,321												\$940,321
SP:LP%	97.00%												97.00%
SP to AV	1.15												1.15
# Units Sold	7												7
3 Mo Rate of Ab	1.26												1.26
Active Listings	10												10
Under Contracts	15												15

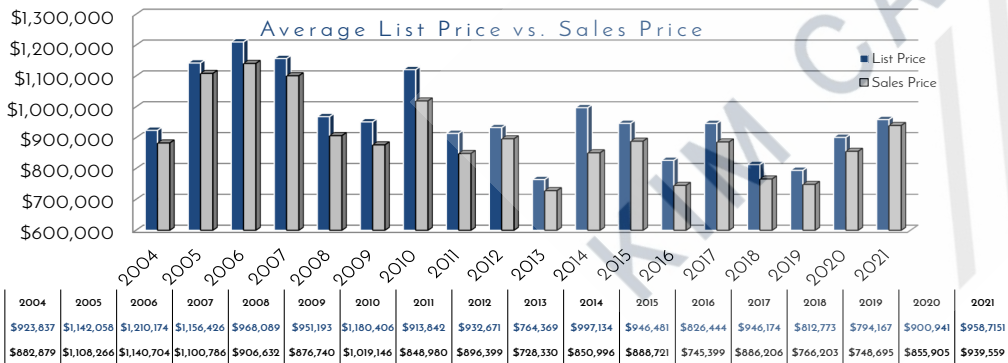
Flashback! YTD 2021 vs YTD 2022

YTD	2021	2022	% Change
DOM	61	42	-31.67%
Sales Price	\$910,059	\$940,321	3.33%
LP:SP	96.70%	97.00%	0.31%
SP:AV	1.14	1.15	1.43%

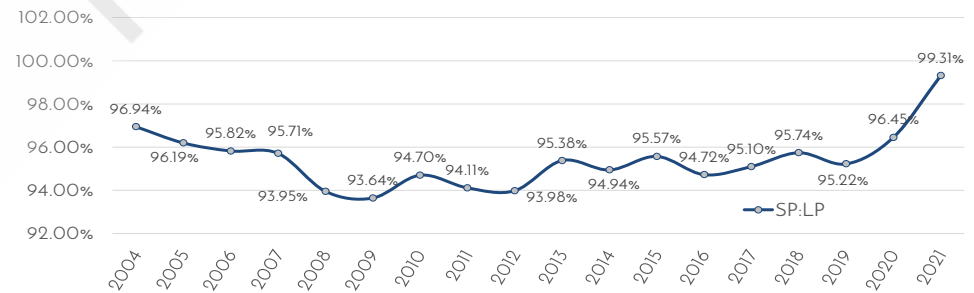
Prominent Properties
Sotheby's
INTERNATIONAL REALTY

YTD	2021	2022	% Change
# Units Sold	17	7	-58.82%
Rate of Ab 3 Mo	3.75	1.26	-66.40%
Actives	48	10	-79.17%
Under Contracts	27	15	-44.44%

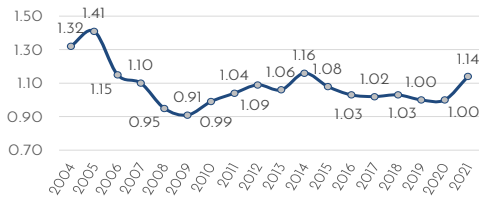
Bernardsville Yearly Market Trends



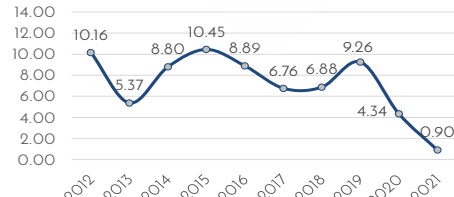
Bernardsville Yearly Market Trends Sales Price to List Price Ratios



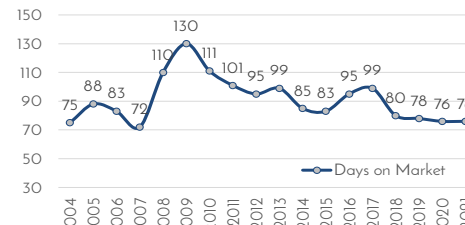
Sales Price to Assessed Value Ratio



12 Month Rate of Absorption



Average Days on Market



Number of Units Sold

