

# Bernardsville

## February 2022 Market Snapshot

Units	Address	Style	Bedrms	Baths	DOM	Orig. List Price	List Price	Sales Price	SP:LP	Total Assessment	SP:AV
1	18 Sunnybrook Road	Ranch	3	1.1	48	\$530,000	\$530,000	\$522,000	98.49%	\$350,400	1.49
2	19 Columbia Drive	Colonial	4	2.1	13	\$699,000	\$699,000	\$750,000	107.30%	\$639,000	1.17
3	30 Pheasant Hill Drive	RanchRas	4	3.0	147	\$759,000	\$748,000	\$760,000	101.60%	\$516,000	1.47
4	260 Douglass Avenue	Custom	3	3.1	97	\$1,300,000	\$1,300,000	\$1,230,000	94.62%	\$959,800	1.28
5	118 Mendham Road	Carriage	5	3.1	205	\$1,600,000	\$1,450,000	\$1,396,500	96.31%	\$1,256,700	1.11
6	110 Clark Road	Custom	5	5.2	58	\$4,950,000	\$4,950,000	\$4,725,000	95.45%		
<b>AVERAGE</b>					95	\$1,639,667	\$1,612,833	\$1,563,917	98.96%		1.31

### "Active" Listings in Bernardsville

Number of Units: 20  
 Average List Price: \$2,646,243  
 Average Days on Market: 61

### "Under Contract" Listings in Bernardsville

Number of Units: 21  
 Average List Price: \$1,004,857  
 Average Days on Market: 89

# Bernardsville 2022 Year to Date Market Trends

YTD	January	February	March	April	May	June	July	August	September	October	November	December	YTD AVG
Days on Market	42	95											66
List Price	\$980,571	\$1,612,833											\$1,272,385
Sales Price	\$940,321	\$1,563,917											\$1,228,135
SP:LP%	97.00%	98.96%											97.91%
SP to AV	1.15	1.31											1.22
# Units Sold	7	6											13
3 Mo Rate of Ab	1.26	2.04											1.65
Active Listings	10	20											15
Under Contracts	15	21											18

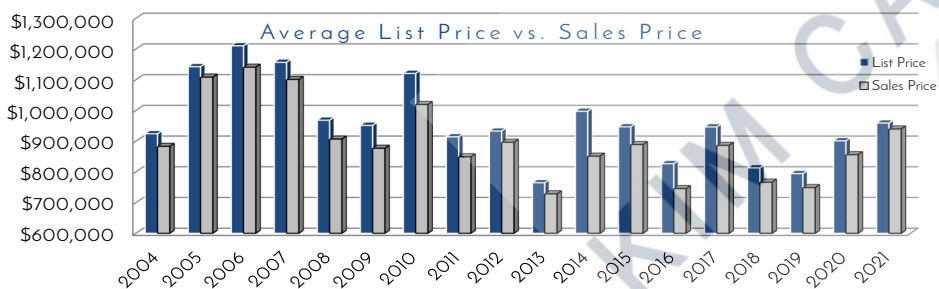
## Flashback! YTD 2021 vs YTD 2022

YTD	2021	2022	% Change
DOM	76	66	-12.39%
Sales Price	\$948,318	\$1,228,135	29.51%
LP:SP	95.98%	97.91%	2.01%
SP:AV	1.11	1.22	9.27%

Prominent Properties  
Sotheby's  
INTERNATIONAL REALTY

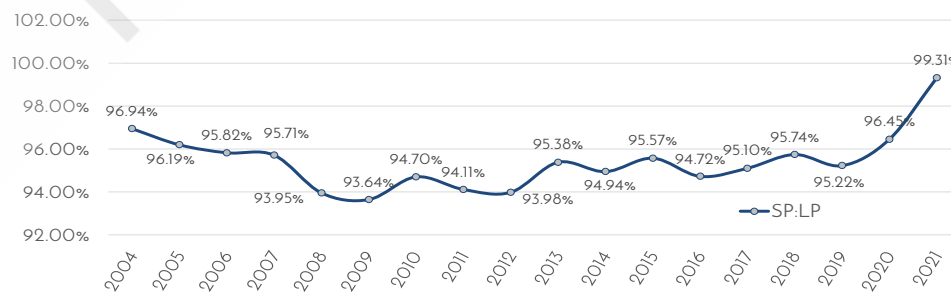
YTD	2021	2022	% Change
# Units Sold	22	13	-40.91%
Rate of Ab 3 Mo	3.73	2.04	-45.31%
Actives	47	20	-57.45%
Under Contracts	37	21	-43.24%

## Bernardsville Yearly Market Trends

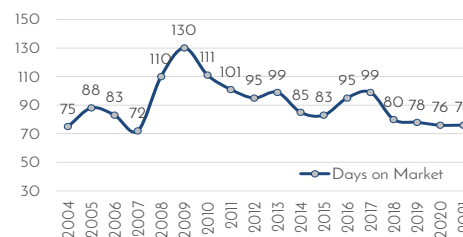


## Bernardsville Yearly Market Trends

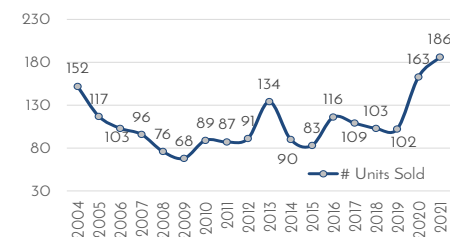
### Sales Price to List Price Ratios



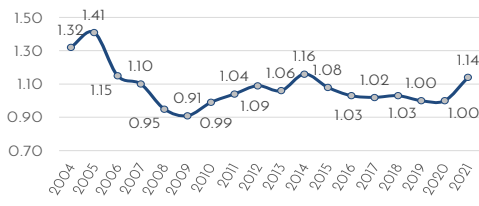
### Average Days on Market



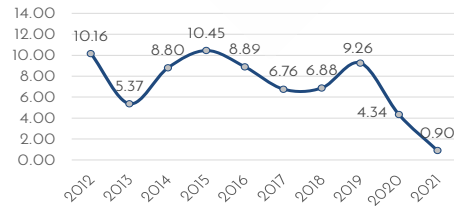
### Number of Units Sold



### Sales Price to Assessed Value Ratio



### 12 Month Rate of Absorption



Data only available until 2012