

## Home Sales January 2014 Millburn/Short Hills

|      | Property Address | Original List Price OLP | List Price at Contract LP | Sold Price SP | Days on Market | Ratio SP/LP |
|------|------------------|-------------------------|---------------------------|---------------|----------------|-------------|
| 206* | Main St          | \$280,000               | \$280,000                 | \$267,000     | 32             | 95.36%      |
| 12   | Lakeside Dr      | \$282,000               | \$282,000                 | \$292,000     | 11             | 103.55%     |
| 27*  | Rosedale Ave*    | \$399,000               | \$399,000                 | \$400,000     | 0              | 100.25%     |
| 42*  | Cypress St*      | \$598,000               | \$549,000                 | \$546,550     | 96             | 99.55%      |
| 50   | Willow St*       | \$695,000               | \$695,000                 | \$685,000     | 181            | 98.56%      |
| 52   | Willow St*       | \$695,000               | \$695,000                 | \$695,000     | 69             | 100.00%     |
| 52   | Willow St*       | \$695,000               | \$695,000                 | \$695,000     | 112            | 100.00%     |
| 40*  | Haran Cir*       | \$875,000               | \$749,900                 | \$718,000     | 185            | 95.75%      |
| 3*   | Mountainview Rd* | \$825,000               | \$739,000                 | \$725,000     | 78             | 98.11%      |
| 89*  | Undercliff Rd*   | \$899,000               | \$829,000                 | \$800,000     | 22             | 96.50%      |
| 62*  | Meadowbrook Rd*  | \$895,000               | \$895,000                 | \$902,500     | 18             | 100.84%     |
| 26*  | Spenser Dr*      | \$1,050,000             | \$1,050,000               | \$1,101,287   | 8              | 104.88%     |
| 45*  | Hemlock Rd*      | \$1,275,000             | \$1,275,000               | \$1,122,500   | 65             | 88.04%      |
| 327* | Lupine Way*      | \$1,075,000             | \$1,075,000               | \$1,160,000   | 0              | 107.91%     |
| 11*  | E Hartshorn Dr*  | \$1,300,000             | \$1,300,000               | \$1,300,000   | 21             | 100.00%     |
| 17*  | Great Oak Dr*    | \$1,380,000             | \$1,380,000               | \$1,340,000   | 21             | 97.10%      |
| 59*  | Fairfield Dr*    | \$1,949,000             | \$1,795,000               | \$1,705,000   | 89             | 94.99%      |
| 7*   | BYRON ROAD       | \$1,895,000             | \$1,895,000               | \$1,859,000   | 11             | 98.10%      |
| 17*  | Fairfield Drive  | \$1,988,000             | \$1,988,000               | \$1,875,000   | 38             | 94.32%      |
| 71*  | JEFFERSON AVENUE | \$2,595,000             | \$2,475,000               | \$2,325,000   | 71             | 93.94%      |

|            |                        |             |
|------------|------------------------|-------------|
| Month of   | Average List Price     | \$1,052,045 |
| January-14 | Average Sold Price     | \$1,025,692 |
|            | Average Days on Market | 56.40       |
|            | Ratio SP/LP            | 97.50%      |



# KIM CANNON

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