

# Home Sales March 2012 Millburn/Short Hills

	Property Address	Original List Price OLP	List Price at Contract LP	Sold Price SP	Days on Market	Ratio SP/LP
10	Lakeside Drive	\$239,000	\$229,000	\$212,000	66	92.58%
124*	Short Hills Avenue	\$625,000	\$625,000	\$565,000	15	90.40%
420*	OLD SHORT HILLS RD*	\$670,000	\$639,000	\$605,000	306	94.68%
32*	SILVER SPRING RD*	\$599,000	\$599,000	\$621,000	16	103.67%
264*	GLEN AVE*	\$650,000	\$650,000	\$650,000	16	100.00%
20*	RAHWAY RD*	\$675,000	\$649,000	\$650,000	40	100.15%
36*	UNDERCLIFF RD*	\$715,000	\$715,000	\$745,000	15	104.20%
17*	ELMWOOD PL*	\$985,000	\$985,000	\$920,000	44	93.40%
81*	WELLINGTON AVE*	\$1,050,000	\$1,050,000	\$1,017,250	20	96.88%
173*	TENNYSON DR*	\$1,150,000	\$1,150,000	\$1,426,500	12	124.04%
61*	BALTUSROL WAY*	\$1,475,000	\$1,475,000	\$1,475,000	6	100.00%
47*	FAIRFIELD DR*	\$2,089,000	\$2,089,000	\$1,850,000	150	88.56%
66*	MONTVIEW AVE*	\$2,199,000	\$1,999,999	\$1,875,000	97	93.75%
8*	YORK TER*	\$2,100,000	\$2,100,000	\$1,943,000	29	92.52%
55*	LAKE RD*	\$2,095,000	\$2,095,000	\$1,950,000	12	93.08%
50*	HARTSHORN DR*	\$2,095,000	\$2,095,000	\$1,992,500	98	95.11%
17*	TROY DR*	\$2,000,000	\$2,000,000	\$2,000,000	0	100.00%

Month of	Average List Price	\$1,243,823
March-12	Average Sold Price	\$1,205,721
	Average Days on Market	55.41
	Ratio SP/LP	96.94%



## KIM CANNON

**#1 SALES ASSOCIATE**  
Coldwell Banker - Summit NJ

**COLDWELL BANKER**

401 Springfield Avenue  
Summit, New Jersey 07901  
Office: 908-522-3876

