

# Home Sales September 2007 Berkeley Heights

|     | Property Address | Original List Price OLP | List Price at Contract LP | Sold Price SP | Days on Market | Ratio SP/LP |
|-----|------------------|-------------------------|---------------------------|---------------|----------------|-------------|
| 45  | Cedar Lane       | \$380,000               | \$380,000                 | \$370,000     | 21             | 97.37%      |
| 11  | COTTAGE CT*      | \$449,000               | \$435,000                 | \$417,500     | 90             | 95.98%      |
| 350 | TIMBER DR*       | \$509,000               | \$509,000                 | \$509,000     | 15             | 100.00%     |
| 4   | Franklin Court   | \$679,900               | \$659,000                 | \$640,000     | 60             | 97.12%      |
| 18  | Runnymede Road   | \$720,000               | \$720,000                 | \$703,500     | 52             | 97.71%      |

|              |                        |           |
|--------------|------------------------|-----------|
| Month of     | Average List Price     | \$540,600 |
| September-07 | Average Sold Price     | \$528,000 |
|              | Average Days on Market | 47.60     |
|              | Ratio SP/LP            | 97.67%    |



**Kim Cannon**  
 #1 Sales Associate  
 Burgdorff ERA - Summit  
 Cell: 908-313-2855  
 Office: 908-522-3876

